



Leadership Development (10-196-1)

Associate of Applied Science

Effective 2022/2023

The course sequence shown on this sheet is the recommended path to completion. Courses will be scheduled in the terms indicated here.

All courses should be taken in the order shown to help you stay on track and graduate according to your academic plan.

Courses in this program may be offered in a variety or combination of formats (for example: in-person, video conferencing, online, etc.).

O = Online, F=Fall, S=Spring, SU=Summer

Term	Course #	Cr.	Course Title	Requisites (prereq- before/ coreq-with)	O
1	890-155	1	📍 Gateway to Success (G2S)		F/S/SU
1	*196-129	1	Management Orientation ³		F/S/SU
1	*196-190	3	Leadership Development ⁵		F/S/SU
1	*196-191	3	Supervision		F/S/SU
1	*196-137	3	🎓 Certified Service Specialist ⁵		F/S/SU
1	801-136	3	English Composition 1 ^{1,5}	Prereq: 831-103 OR 831-107	F/S/SU
1	801-196		Oral/Interpersonal Communication		
	OR	3	OR		F/S/SU
	801-198		Speech		
2	*196-136	3	Safety in the Workplace ⁵		F/S/SU
2	*196-189	3	Team Building and Problem Solving		F/S/SU
2	*196-192	3	🎓 Managing for Quality ⁵	Coreq: 196-129	F/S/SU
2	804-135	3	Quantitative Reasoning ^{1,5}	Prereq: 834-109	F/S/SU
2	809-198	3	Psychology, Introduction to ^{1,4,5}	Prereq: 838-105 OR 831-107	F/S/SU
3	*196-134	3	Legal Issues for Supervisors	Coreq: 196-129	F/S/SU
3	*196-169	3	Diversity and Change Management	Coreq: 196-129	F/S/SU
3	*196-193	3	🎓 Human Resource Management	Coreq: 196-129	F/S/SU
3	*196-164	3	Personal Skills for Supervisors	Prereq: 801-136; 804-135; Coreq: 196-129	F/S/SU
3	809-166	3	Ethics: Theory & Applications, Intro to ^{1,4}	Prereq: 838-105 OR 831-107	F/S/SU
4	*196-156	3	Leadership Development Capstone	Prereq: Instructor Consent; 196-129; 137; 164; 192; 193	F/S/SU
4	*196-151	3	Operations Management		F/S/SU
4	*196-133		Negotiations		
	OR	3	OR		F/S/SU
	*196-188		Project Management		
4	809-172	3	Diversity Studies, Introduction to ^{1,4}	Prereq: 838-105 OR 831-107	F/S/SU
4	101-112	3	Accounting for Business		F/S/SU

Minimum Program Total Credits Required: 62

Notes associated with courses (identified by a superscript number at the end of the course title) are located on the back of the sheet.

📍 Mastery of this course will put students on a path to achieve successful degree completion, on-time graduation, and enrich the college experience. Students are required to take this course in their first semester of enrollment. Please see an advisor for details.

🎓 = Milestone Course. Faculty have identified this course as providing a strong foundation for success throughout the program.

(*) indicates students must achieve a combined average of 2.0 ("C") or above for these major courses to meet graduation requirements.

Leadership Development (10-196-1)

Leadership Development provides opportunities for those interested in acquiring or improving managerial/supervisory skills. The curriculum provides a blend of human relations and management development disciplines. This background enables the supervisor or manager to better understand how to attain organizational goals through the positive motivation of employees. Emphasis is placed on the "how-to-approach" which allows the instruction to be transferred from the classroom to the job.

Program Learning Outcomes

Graduates will be able to:

1. Utilize quality strategies and tactics.
2. Apply effective leadership skills.
3. Apply Human Resource policies and procedures.
4. Perform supervisory management functions to achieve organizational objectives.

Essential Career Competencies

Gateway's six essential career competencies are the general attitudes and skills promoted and assessed by all programs. All Gateway graduates will develop skills in:

- Communication
- Professionalism and Career Management
- Cultural Competence
- Critical Thinking and Problem Solving
- Teamwork and Collaboration
- Technology Competence

Admission Requirements

1. Students must submit an application and pay \$30 fee.
2. Students must meet one of the following: minimum cumulative high school GPA of 2.6 (unweighted); earned at least 12 college credits with a minimum GPA of 2.0; or complete valid reading, writing, and math placement assessments.

Graduation Requirements

- Minimum 62 credits with an average of 2.0 or above.
- *Average of 2.0 ("C") or above for these major courses.
- Complete 890-155 Gateway to Success (G2S) in the first semester.

For a complete list of Graduation Requirements, check the Student Handbook or [Graduation Requirements](#).

Notes

1. Satisfactory college placement results (through multiple measures or placement test scores) or successful remediation is required prior to enrollment. See an advisor for details.
2. Enrollment for this program is intended for people currently employed in a position closely related to Supervisory Management or who wish to acquire skills to become a supervisor.
3. It is recommended that students enroll in 196-129 Management Orientation as the first course in the program.
4. Transfer credits in Social Science may substitute for this course. See an advisor for details.
5. A credit for prior learning assessment is available for this course. For more information, please contact cfpl@gtc.edu.

Accreditation Statement

Gateway Technical College's Leadership Development program is fully accredited and in good standing with the Accreditation Council for Business Schools and Programs [www.acbsp.org].

Accreditation Council for Business Schools and Programs (ACBSP)
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Gateway Technical College reserves the right to modify curriculum requirements for students who interrupt enrollment for one year or take over seven years to complete. Tuition and material fees are determined by the board of the Wisconsin Technical College System. Consult My Gateway for exact fee amounts. Occasionally, the District may offer a particular course out of published sequence. By doing so, the District does not obligate itself to offer succeeding courses out of published sequence.