



Bryan D. Albrecht, Ed.D.
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March 13, 2013

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NOTICE OF MEETING

GATEWAY TECHNICAL COLLEGE
DISTRICT BOARD
Regular Meeting
Thursday, March 21, 2013 – 8:00 a.m.
Horizon Center
4940 88th Avenue, Room 106, Kenosha, WI

The Gateway Technical College District Board will hold its regular meeting on Thursday, March 21, 2013 at 8:00 a.m. at the Horizon Center, 4940 88th Avenue, Room 106, Kenosha, Wisconsin. The agenda is included.

Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss personnel issues. The Board reserves the right to reconvene in open session to take action on items discussed in executive session.

Bryan D. Albrecht, Ed.D.
President and Chief Executive Officer

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GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Regular Meeting – Thursday, March 21, 2013 – 8:00 a.m.

Horizon Center

4940 88th Avenue, Room 106, Kenosha, WI

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	X				A. Ends Statement Monitoring	110
			1. End Statement #1 – Gateway provides academic programs and services that meet the current and future postsecondary technical education needs of our tri-community and assists in the preparation and transition of all learners. (Z. Haywood)			
	X		B. Executive Limitations	111		
			1. 3.4 FY2013-14 Budget/Forecasting (B. Thomey)			
	X		C. Strategic Plan Monitoring – Vision 3.2.1	112		
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X	X		XI.	Next Meeting Date and Adjourn A. Regular Meeting Date – Thursday, April 18, 2013, 8:00 a.m., Elkhorn Campus B. Adjourn - Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss personnel issues. The Board reserves the right to reconvene in open session to take action on items discussed in executive session.	115	

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Regular Meeting

Thursday, March 21, 2013 – 8:00 a.m.

Horizon Center

4940 88th Avenue, Room 106, Kenosha, WI

- I. CALL TO ORDER
 - A. Open Meeting Compliance

- II. ROLL CALL

Todd Battle	_____
Gary Olsen	_____
Scott Pierce	_____
Leslie Scherrer	_____
Neville Simpson	_____
Jenny Trick	_____
Roger Zacharias	_____
Pamela Zenner-Richards	_____
Ram Bhatia	_____

Our Positive Core – Gateway Technical College District Board

Our shared strengths as a Board that we draw upon to do our work:

- Belief in the value of Gateway Technical College
- Commitment to our community
- Common sense of mission
- Mutual respect
- Sense of humor
- Open-mindedness & willingness to question

- III. APPROVAL OF AGENDA
 - Items on the Consent Agenda for discussion

- IV. APPROVAL OF MINUTES
 - A. February 21, 2013 – Regular Meeting

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD
Regular Meeting
February 21, 2013

The Gateway Technical College District Board met on Thursday, February 21, 2013 at the SC Johnson integrated Manufacturing and Engineering Technology, 2320 Renaissance Blvd, Room 104, Sturtevant, Wisconsin. The meeting was called to order at 8:00 am by Ram Bhatia, Chairperson.

Open Meeting Compliance

K. Jackson confirmed the meeting was duly noticed in accordance with state statutes for open meeting compliance.

In attendance were Todd Battle, Ram Bhatia, Gary Olsen, Scott Pierce, Leslie Scherrer, Neville Simpson, Jenny Trick, Roger Zacharias, and Pamela Zenner-Richards. Also in attendance were Bryan Albrecht, Kamaljit Jackson and 18 citizens/reporters.

Approval of Agenda

It was moved by G. Olsen, seconded by S. Pierce and carried to approve the agenda.

Approval of Minutes

It was moved by R. Zacharias, seconded by S. Pierce and carried to approve and combine minutes of the January 10, 2013 (Public Hearing) and January 14, 2013 (Regular Board) meetings.

Citizen Comments

No citizen comments were submitted

Chairperson's Report

- A. District Board Association Meeting:
 - a. Thank you to S. Sklba for organizing all the appointments; visits were extremely good
 - b. Very good discussion around the skills gap. Had three to four speakers. Identification of what those skills gaps are is important as they may be different between areas; perhaps the District Board will begin to address this issue.
 - c. Chair's Breakfast meeting had discussion around appointed versus elected Board. There was consensus to drive this issue at each of the Boards and colleges. Another ongoing discussion related to combining UW with the two year colleges; President's must lead this effort to gather the momentum to ask the state board to draw line on this issue.
 - d. Another discussion was to encourage trustees to attend District Board Meetings
- B. ACCT Legislative Summit
 - a. B. Albrecht thanked N. Simpson for his participation/attendance at meeting; great job for representing our college
 - b. B. Albrecht and N. Simpson thanked S. Sklba for coordinating this effort
 - c. Sessions were very good with legislatures
 - d. Wisconsin team met with Ron Johnson and Paul Ryan; B. Albrecht introduced Paul Ryan at the Summit
 - e. Theme of discussion surrounded sequestration; Pell Grant; issue of accountability
 - f. Need to keep our legislatures informed about the role of technical colleges
- C. WTCS Student Success
 - a. A lot of effort spent on the student success discussion
 - b. The Spring meeting in April will focus only on student success

- c. District Board with support from ACCT will define the success rate for students
 - d. ACCT emailed brochure on student success; page 2 defines what the measurement and metrics for success and the priorities of the boards (**Attachment A**)
 - e. ACCT has put out a brochure on facts of the technical colleges; this is a very good document summarizing the impacts of technical colleges
 - f. Encourage members to attend meeting in April
 - g. Z. Haywood will present on student success at March Board meeting
- D. Request for Nominations – WTCS District Boards Officers
- a. District has two position vacancies; now accepting nominations:
 - i. Treasurer and Secretary
 - ii. Need nominations by end of next week
 - b. Nominations from each college for “Technical Education Champion Award”; will be awarded at meeting in July at Rice Lake, please send your nomination to B. Albrecht by April as deadline is May 1, 2013
- E. Meeting Evaluation
- a. Thanks for your feedback
 - b. Had 4 responses; very positive
 - c. Encourage Trustees to complete the evaluation
 - d. K. Jackson will send reminder two weeks prior to meeting to complete the meeting evaluation

B. Albrecht made recommendation to move Policy Governance Monitoring Reports, Item C to be presented prior to the President’s Report.

It was moved by R. Zacharias, seconded by S. Pierce and carried to approve Policy Governance Monitoring Reports, Item C to be presented prior to the President’s Report.

Policy Governance Monitoring Reports, Item C:

Strategic Plan Monitoring Vision 3.2.1 (D. Davidson and J. Robshaw)

Strategic Direction #4 – Gateway will strategically align programs and services with changing industry needs

A. Goals:

- a. Gateway will offer education resulting in industry recognized national certifications
- b. Gateway will develop new programs and delivery methods that contribute to local economic development

B. Measures

Measure	2012-13 Target	2013-14 Target	2014-15 Target
1. Number of programs (all educational offerings) aligned with industry certifications	56% (28 of 50)	10% increase (33 of 50)	25% increase (40 of 50)
2. Number of nontraditional delivery options for all educational offerings	TBD*	TBD	TBD
3. Number of businesses utilizing services at Gateway	TBD*	TBD	TBD

“Data collection systems related to these measures being explored

Neil Petersen, lead Faculty for CNC portion presented elements/structure of the boot camp program:

- A. Very stringent and demanding program; students work 9 hours a day, 5 days week attending classes; students receive 1.5 hours of tutoring with Friday's devoted to four hours of tutoring; class size is usually ~20 students
- B. The program is designed for success; they have a lot of homework with testing every day; classes run similar to a shop
- C. Process is initiated by Workforce Development; prospective students scheduled for testing; go through interview processes; sign contracts; "C" is a minimum in every class, if students fall below "B" they are automatically scheduled for mandatory tutoring
- D. Goal is for student's to finish boot camp and then come back to complete 1 year certificate; have 95% placement rate
- E. We are in the process of completing a longitudinal study sponsored by SC Johnson; we will be looking at barriers and how this boot camp impacted their lives. Will have preliminary data and will report out after the summer

Following discussion, it was moved by R. Zacharias, seconded by L. Scherrer and carried that this report is evidence that the college is making progress on Strategic Direction #4

President's Report

Bryan Albrecht offered announcements as follows:

- Bane Thomey named new CFO and VP Finance and Administration
- Welcomed journey members: Nicole Ayala; Mike Hashek, Paul Ehlers, Wendy Klemp, Roderick Gordon and Sandra Robinson
- Recognized J. Thibodeau for his commitment and support for Y-LINK program. We are now a corporate member where staff and students can participate at Y-LINK events at the member rate
- Aspen Institute – exclusive club in Washington, DC; only one technical college invited (GTC); representation from Grainger Corporation who is leading the effort. Other organizations represented: Harvard University and Georgetown University. Very pleased to share story and already have had a couple of requests for dialogue on GTC's participation
- Thank you to all for the opening of SC Johnson iMET; recognized S. Sklba, J. Thielen and D. Davidson; have the most unique facility in all of SE Wisconsin; have developed model on how we think about manufacturing; have had tremendous press in this regard
- William Whyte appointed new lead for Facilities
- Referendum Update:
 1. Media Outreach:
 - Editorial Boards for Kenosha, Racine and Elkhorn
 - Letters to Editors
 - Listening sessions
 - Op-Ed pieces
 - Working with Friends Group for additional outreach they are doing on behalf of the Friends Group
 - Ads on radio/advertising/interviews
 - Will be at ~50 locations in tri-county areas
 - Listening sessions advertising in papers and internally
 - Post card providing information on the referendum
 2. Z. Haywood presented at various agencies, with the most recent being:
 - RAMAC
 - Twin Lakes Chamber
 - Kenosha County Building listening session

Operational Agenda

A. Action Agenda

a) Resolution No. F-2012-2013E.2 – Resolution Awarding the Sale of \$1,500,000 General Obligation Promissory Notes, Series 2012-2013E

The administration is recommending Board approval of a resolution awarding the sale of \$1,500,000 of General Obligation Promissory Notes, Series 2012-2013E; \$1,100,000 for the public purpose of financing building remodeling and improvement projects and \$400,000 for the public purpose of financing site improvement projects. The actual sale will take place at the Board meeting. This debt issue is included in the Board-approved budget for FY 2013.

Attachment B:

Completed Documents with Exhibits for Resolution No. F-2012-2013E.2 – Resolution Awarding the Sale of \$1,500,000 General Obligation Promissory Notes, Series 2012-2013E

Attachment C:

John Mehan, Managing Director from Baird, presented the Final Pricing Summary:

Issue Summary:

Description: General Obligation Promissory Notes, Series 2012-13E

Amount: \$1,500,000

Dated and Settlement Date: April 1, 2013

Maturities: April 1, 2014 – 2023

First Interest Payment: October 1, 2013

First Call Date: April 1, 2012

Moody's Rating: Aaa

Trust Interest Cost: 1.78%

Following discussion it was moved by S. Pierce, seconded by R. Zacharias and carried unanimously by roll call vote to approve Resolution No. F-2012-2013E.2 – Resolution Awarding the Sale of \$1,500,000 General Obligation Promissory Notes, Series 2012-2013E

Operational Agenda

Consent Agenda

It was moved by S. Pierce, seconded by R. Zacharias and carried that the Board approve the following items in the consent agenda.

Financial Statement and Expenditures over \$2,500

Approved the financial statement and expenditures as of January 31, 2013

Cash and Investment Schedules

Approved the monthly cash reconciliation, investment schedule and investment report

Personnel

Approved the personnel report of seven (7) employment approvals-new hires/promotions/transfers; one (1) resignation; ten (10) employment approvals-casual, non-instructional; and no employment approvals-adjunct faculty.

Approval of Bids:

Approved:

a) Bid No. 1398 – SC Johnson iMET Center Site Improvements Project, Sturtevant, WI

b) Bid No. 1402 – Breakwater Dining Room, Racine Campus

c) Bid No. 1405 – Electrical Service Upgrade, Kenosha Campus

Service Provider Approval

Approved:

a) Quarles & Brady - Legal Services (In conjunction with Waukesha County Technical College's RFP 1213-76)

Contracts for Instructional Delivery

Approved the contracts for instructional delivery report for January 2013

Advisory Committee Activity Report

Approved the advisory committee 2012-2013 meeting schedule and new members as of February 1, 2013

Policy Governance Monitoring Reports

Ends Statement Monitoring (J. Thibodeau)

End Statement #4 – Gateway models integrity, social responsibility and continuous improvement in its internal and external processes and relationships

A. Interpretation:

- a. Focus of this report is the "social responsibility" aspect of the Ends Statement #4
- b. Student organizations provide examples of Gateway's social responsible relationship with students and our community

B. Student Organizations:

- a. Gateway has 43 student clubs and organizations, including multiple campus chapters
- b. Over 475 students currently participate in co-curricular or extracurricular club activities
- c. Student organizations are part of Gateway's overall student life activities, which are part of the student development division of Student Success

C. Student Clubs:

- | | | |
|--|--|---|
| • ABH – Alpha Beta Hortus/Horticulture Club | • G-CPU – Gateway Computer Professionals United | • Leadership & Success/Sigma Alpha Pi |
| • AITP – Association of Information Technology Professionals | • GDA - Graphic Design Association | • Nurses' Christian Fellowship |
| • Alliance for Multicultural Students | • GO(RT) – Radiologic Technologists | • Physical Therapist Assistant |
| • ASID – American Society of Interior Designers/Iota Delta Kappa | • HOSA - Health Occupations Students of America /Human Services | • Robotic Welding |
| • Biomedical Engineering Club | • HOSA – Health Occupations Students of America/Medical Assistant | • SAIFD – Student American Institute of Floral Design |
| • BPA Business Professionals of America | • IAAP – International Association of Administrative Professionals | • SNA – Student Nurses' Association |
| • Collegiate DECA | • International Club | • Society of Manufacturing Engineers |
| • COP – Chi Omega Phi | • Kosmetique Klub | • Society of Women Engineers |
| • Culinary Arts | • Mechanical Design Club | • Surgical Tech |
| • Electronics Club | • N9GTC Amateur Radio Club | • Sustainable Living Club |
| • Gateway Association of Accounting Professionals (G.A.A.P.) | • National Society of | • The Silent Connection |
| | | • United Student Government |

D. Community Service Activities:

- a. American Society of Interior Designers – Chair-ity Auction
 - i. Used furniture is refurbished and auctioned off
- b. Business Professionals of America and Sustainable Living Club – Denim Drive
 - i. Mark Short presented on BPA
 1. Service project focus on environmental/sustainability practices
 2. Denim Drive to collect blue jeans to be donated to produce building insulation
- c. Collegiate DECA – Coalition Against Domestic Violence
 - i. Daniel Heck presented on DECA
 1. Service project focus on bringing awareness about domestic violence
 2. Selling wristbands/bracelets to raise funds

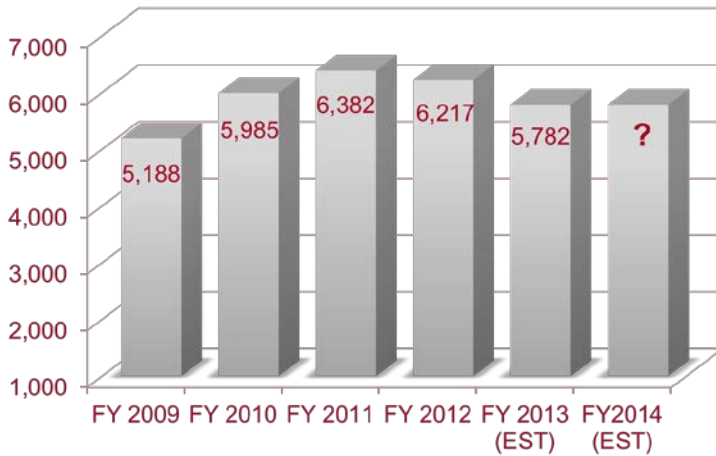
Following discussion, it was moved by R. Zacharias, seconded by G. Olsen and carried that this report is evidence that the college is making progress on Ends Statement #4

Executive Limitations

3.4 FY2013-14 Budget/Forecasting (B. Thomey)

A. Budgeting for any fiscal year or the remaining part of any fiscal year shall follow Board Ends priorities, control College financial risk and accurately reflect projections of income and expenses. The President shall propose a budget after first seeking broad input from all College constituencies. Budgets will become effective upon approval by the Board

B. Enrollment Trends – FTE's:



C. Property Tax Trends:

Fiscal Year	Total Tax Levy Increases	Total Tax Rates	Change in Property Values
2013	0.92%	1.55672	-7.13%
2012	0.95%	1.43255	-1.96%
2011	3.80%	1.39112	-4.34%
2010	4.24%	1.28202	-0.28%
2009	5.56%	1.22646	+3.07%
2008	4.04%	1.19751	+7.34%

D. Tuition Revenue

Year	Fee per Credit	% Increase
2014 Estimate	\$122	4.0%
2013 Actual	\$117	4.0%
2012 Actual	\$112	5.7%
2011 Actual	\$106	4.5%
2010 Actual	\$101	4.5%
2009 Actual	\$ 97	5.4%
2008 Actual	\$ 92	5.8%

- E. Key Budget Drivers:
- a. Tax Levy:
 - i. No increase in operational levy allowed. It will remain constant at \$51.2M
 - b. State Aid:
 - i. State aid is expected to remain flat at \$5.1M for fiscal year 2013/2014; we will monitor state budget deliberations, including the impact of Performance Based Funding
 - c. Health Insurance:
 - i. All employees will contribute 12% of their health insurance premium. The initial budget will include a medical insurance rate with an increase not to exceed 9.5%
 - d. WRS-Retirement:
 - i. All employees will contribute 1/2 of the cost of their retirement expense
 - e. Salary and Wage:
 - i. By state law, salary increases will be negotiated in accordance with Act 10 for represented employees
 - f. 3.2.1 Transition Strategy:
 - i. Implement strategies for continuous improvement
- F. FY14 Budget Strategies:
- a. Monitor state and federal budget implications
 - b. Position the college for sustainable growth
 - c. Drive efficiency and productivity
 - d. Increase student success

Following discussion, it was moved by S. Pierce, seconded by R. Zacharias and carried that this report is evidence that the college is making progress on Executive Limitations 3.4 – Budget/Forecasting

Board Member Community Reports

G. Olsen:

- Attended DBA Meeting in Madison
- Attended SC Johnson iMET Ribbon Cutting Ceremony

S. Pierce:

- Attended WFD Board

R. Bhatia:

- Attended SC Johnson iMET Ribbon Cutting Ceremony

Next Meeting Date and Adjourn

Regular Meeting Date – Thursday, March 21, 2013 at 8:00 a.m. at Elkhorn Campus

At approximately 10:08 a.m. it was moved by T. Battle, seconded by R. Zacharias and carried that the meeting adjourn.

Submitted by,

Gary Olsen
Secretary



student success

POLICY ACTION AGENDA



Trustees for
Student Success

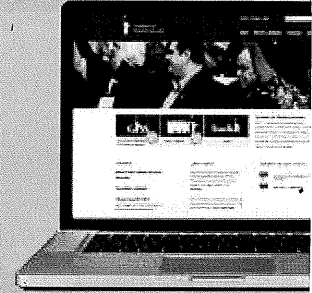
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Commit to the Policy Action Agenda

Sign up at www.governance-institute.org



ACCT's Policy Action Agenda is a guide for governing boards to support student success and completion. The Policy Action Agenda:

- Encourages governing boards to develop student success policies;
- Reaffirms a commitment to access and equity;
- Calls upon governing boards to take action.

DEVELOPED BY EXPERTS

- More than 150 community college trustees, presidents, and experts from national organizations contributed to drafting the Policy Action Agenda at ACCT's 2011 Invitational Symposium on Student Success in Dallas, Texas, including representatives from the American Association of Community Colleges, the Association of American Colleges and Universities, the Bill & Melinda Gates Foundation, the Center for American Progress, the Center for Community College Student Engagement at the University of Texas at Austin, the Community College Leadership Program at the University of Texas at Austin, Completion by Design, EDUCAUSE, Excelencia in Education!, the John N. Gardner Institute for Excellence in Undergraduate Education, the Kresge Foundation, MDRC, the National School Boards Association, Phi Theta Kappa Honor Society, and the State Higher Education Executive Officers.
- Over 300 participants provided input to the Policy Action Agenda at the Town Hall meeting held during ACCT's 42nd Annual Leadership Congress also in Dallas, Texas.
- An advisory committee refined and finalized the Policy Action Agenda in May 2012.

TOOLS FOR TRUSTEES

Visit ACCT's Trustees for Student Success website:
www.governance-institute.org

A trustee toolkit provides:

- An introductory video;
- Guiding questions on readiness, planning, implementation, and outcomes;
- Links to initiatives and organizations engaged in student success;
- An opportunity to post your policies and lessons learned.

TAKE ACTION!

Affirm the importance of student success for community colleges by adding the Policy Action Agenda to your next board meeting.

For more information, contact: **Narcisa A. Polonio, Ed.D.** or **Colleen Allen**
Email: narcisa_polonio@acct.org or Tel. 202-276-1983/202-558-8682
Association of Community College Trustees
1233 20th Street, NW, Suite 301, Washington, DC 20036



THE POLICY ACTION AGENDA

STRATEGIC GOALS

1. Reaffirm the mission of the college and its commitment to ensure access, success, and equity for all students, while affirming that quality must undergird all credentials granted by the institution.
2. Ensure that the institutional strategic plan gives priority to student success and equity, and aligns the institutional budget with student success goals.
3. Request and endorse a completion agenda framework for your institution, including consistent and comparable definitions for completion and student success such as those included in the Voluntary Framework of Accountability, to ensure uniformity and quality.

PARTNERSHIPS

4. Strengthen partnerships with colleges, universities and PreK-12 systems, particularly in the areas of articulation, assessment, placement and college readiness.
5. Engage employers, workforce boards, and community organizations to ensure the value of associate degrees and certificates and their relevance to local and regional labor markets.

MEASUREMENTS AND METRICS

6. Commit to track all entering student cohorts for at least five years and examine cohort data to determine the effectiveness of developmental education and other programs.
7. Ensure that metrics for institutional performance and student success incorporate employment and wage data for college graduates.
8. Require that measures of student success be prominently featured in periodic institutional reports to the board.
9. Invest in building institutional capacity for data- and evidence-informed work, including development of data systems and institutional research.
10. Align board self-evaluation and president/CEO evaluation with defined student success measures.

BOARD PRIORITIES

11. Ensure that the institutional budget clearly reflects priority placed on improvement in student success and college completion.
12. Through Board policy and strategic direction, provide support for the CEO to lead courageous and transformational work focused on student success.
13. Establish regular opportunities for the board to engage in meaningful, data-informed discussions about priorities and progress on the college's student success agenda.
14. Invest in implementation of evidence-based educational pathways for students, regardless of their level of college readiness upon entry.
15. Upon recommendation by the CEO, adopt student success policies and support practices at scale, including practices that can lead to transformational change in college orientation, academic skills assessment, course placement, educational planning, early academic alert systems, and other evidence-based interventions.
16. Commit to ongoing professional development for the board.

Take Action!

**Incorporate the Student Success Policy Action
Agenda into your next board meeting.**

Go to www.governance-institute.org to:

- Print copies of the Policy Action Agenda for every member of your board.
- Share the Policy Action Agenda video with your board.
- Access the Student Success Trustee Toolkit and use the guiding questions during your meeting.
- Post your college's student success related policies online.
- Show & Tell: Download examples of board agendas, reports, documents, videos, etc.

ACCT

ASSOCIATION OF
COMMUNITY COLLEGE TRUSTEES

For more information, contact:

Narcisa A. Polonio, Ed.D. or Colleen Allen

Email: narcisa_polonio@acct.org or

Tel. 202-276-1983/202-558-8682

Association of Community College Trustees

1233 20th Street, NW, Suite 301

Washington, DC 20036



**Trustees for
Student Success**

Student success starts here.

ATTACHMENT B

RESOLUTION NO. F-2012-2013E.2

RESOLUTION AWARDING THE SALE OF \$1,500,000 GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2012-2013E

WHEREAS, the District Board of Gateway Technical College District, Racine, Kenosha and Walworth Counties, Wisconsin (the "District") has, by a resolution adopted January 14, 2013 (the "Authorizing Resolution"), authorized the issuance of General Obligation Promissory Notes, Series 2012-2013E (the "Notes"), pursuant to Section 67.12(12) of the Wisconsin Statutes, in the amount of \$1,100,000 for the public purpose of financing building remodeling and improvement projects and in the amount of \$400,000 for the public purpose of financing site improvement projects, consisting of the S C Johnson iMet Center parking lot in Sturtevant, Wisconsin;

WHEREAS, the Secretary of the District caused Notices to Electors to be published in The Kenosha News on January 21, 2013, in the Journal Times on January 22, 2013 and in the Elkhorn Independent on January 24, 2013 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance building remodeling and improvement projects;

WHEREAS, no petition for referendum has been filed with the Secretary and the time to file such a petition will expire on February 25, 2013; and

WHEREAS, it is the finding of the District Board that it is necessary, desirable and in the best interest of the District to sell the Notes to Robert W. Baird & Co. Incorporated (the "Purchaser"), pursuant to the terms and conditions of its note purchase proposal attached hereto as Exhibit A and incorporated herein by this reference (the "Proposal").

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1. Sale of the Notes. For the purpose of paying the cost of the Project, there shall be borrowed pursuant to Section 67.12(12), Wisconsin Statutes, the principal sum of ONE MILLION FIVE HUNDRED THOUSAND DOLLARS (\$1,500,000) from the Purchaser in accordance with the terms and conditions of the Proposal. The Proposal is hereby accepted (subject to the condition that no valid petition for a referendum is filed by February 24, 2013 in connection with the Notes), and the Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. To evidence the obligation of the District, the Chairperson and Secretary are hereby authorized, empowered and directed to make, execute, issue and sell to the Purchaser for, on behalf of and in the name of the District, the Notes aggregating the principal amount of ONE MILLION FIVE HUNDRED THOUSAND DOLLARS (\$1,500,000) for the sum set forth on the Proposal, plus accrued interest to the date of delivery.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2012-2013E"; shall be issued in the aggregate principal amount of \$1,500,000; shall be dated April 1, 2013; shall be in the denomination of \$5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per

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annum and mature on April 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as Exhibit B-1 and incorporated herein by this reference. Interest is payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2013. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit B-2 and incorporated herein by this reference (the "Schedule").

Section 3. Redemption Provisions. The Notes maturing on April 1, 2022 and thereafter shall be subject to redemption prior to maturity, at the option of the District, on April 1, 2021 or on any date thereafter. Said Notes shall be redeemable as a whole or in part, and if in part, from maturities selected by the District and within each maturity, by lot, at the principal amount thereof, plus accrued interest to the date of redemption.

Section 4. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit C and incorporated herein by this reference.

Section 5. Tax Provisions.

(A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2013 through 2022 for the payments due in the years 2013 through 2023 in the amounts set forth on the Schedule. The amount of tax levied in the year 2013 shall be the total amount of debt service due on the Notes in the years 2013 and 2014; provided that the amount of such tax carried onto the tax rolls shall be abated by any amounts appropriated pursuant to subsection (D) below which are applied to payment of principal of or interest on the Notes in the year 2013.

(B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.

(C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.

(D) Appropriation. The District hereby appropriates from taxes levied in anticipation of the issuance of the Notes, proceeds of the Notes or other funds of the District on hand a sum sufficient to be irrevocably deposited in the segregated Debt Service Fund Account created below and used to pay the interest on the Notes coming due on October 1, 2013 as set forth on the Schedule.

Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for \$1,500,000 General Obligation Promissory Notes, Series 2012-2013E, dated April 1, 2013" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. The District Treasurer shall deposit in the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund separate and distinct from all other funds of the District and disbursed solely for the purposes for which borrowed or for the payment of the principal of and the interest on the Notes. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purposes for which the Notes have been issued have been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purposes shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section 141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 11. Payment of the Notes; Fiscal Agent. The principal of and interest on the Notes shall be paid by the District Secretary or District Treasurer (the "Fiscal Agent").

Section 12. Persons Treated as Owners; Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 13. Record Date. The fifteenth day of each calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 14. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations previously executed on behalf of the District and on file in the District office.

Section 15. Official Statement. The District Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the District in connection with the preparation of such Preliminary Official Statement and any addenda to it or Final Official Statement are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Preliminary Official Statement and any addenda or Final Official Statement. The Secretary shall cause copies of the Preliminary Official Statement and any addenda or Final Official Statement to be distributed to the Purchaser.

Section 16. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") if required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

To the extent required under the Rule, the Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 17. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing and issuing the Notes in the Record Book.

Section 18. Bond Insurance. If the Purchaser determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

Section 19. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded February 21, 2013.

Ram Bhatia
Chairperson

ATTEST:

Gary Olsen
Secretary

(SEAL)

EXHIBIT A

Note Purchase Proposal

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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NOTE PURCHASE AGREEMENT

February 21, 2013

Mr. Ram Bhatia, Chairperson
and Members of the District Board
Gateway Technical College District
3520 30th Avenue
Kenosha, WI 53144-1690

Dear Mr. Bhatia and Members of the District Board:

Robert W. Baird & Co. Incorporated (the "Underwriter") hereby offers to enter into this Note Purchase Agreement (the "Agreement") with Gateway Technical College District (the "Issuer") for the purchase by the Underwriter and sale by the Issuer of all its \$1,500,000.00 General Obligation Promissory Notes, Series 2012-13E (the "Securities"), to be dated April 1, 2013. This offer is made subject to acceptance by the Issuer on February 21, 2013. The Securities shall mature, bear interest at the rates, have such terms and be payable at the times, all as set forth in Exhibit A attached hereto. The issuance and terms of the Securities will be duly authorized and adopted by the Issuer by a resolution dated February 21, 2013 (the "Resolution").

Upon the terms and conditions and upon the basis of the representations herein set forth, the Underwriter hereby agrees to purchase from the Issuer and the Issuer hereby agrees to sell to the Underwriter, all (but not less than all) the Securities, at a price of \$1,514,957.10 (representing the principal amount of the Securities, plus original issue premium of \$46,907.10, less underwriter's discount of \$31,950.00), plus accrued interest, if any, from the dated date to the date of delivery. The underwriter's discount will include \$16,950.00 of costs of issuance to be paid by the underwriter on behalf of the issuer.

The closing shall occur on April 1, 2013, at a time to be determined, or on such other date mutually agreeable to the Issuer and the Underwriter (the "Closing"). The Securities will be delivered as fully registered bonds, bearing proper CUSIP numbers, and registered in the name of Cede & Co., as nominee of The Depository Trust Company, which will act as securities depository for the Securities.

The Issuer confirms that the Preliminary Official Statement (including any addenda or amendments thereto) delivered to the Underwriter was and hereby is "deemed final" as of its date by the Issuer for purposes of Rule 15c2-12 under the Securities Exchange Act of 1934 (the "Rule"), and the Issuer consented to its distribution and use by the Underwriter prior to the date hereof in connection with the public offering and sale of the Securities.

The Securities are being purchased subject to satisfaction of the following conditions at Closing:

1. The Issuer agrees to take such action as necessary so that the Underwriter will be in receipt of a final Official Statement (the "Official Statement") within seven (7) business days after the date hereof and in sufficient time to accompany any confirmation that requests payment from any customer, and in sufficient quantity to comply with paragraph (b)(4) of the Rule and applicable rules of the Municipal Securities Rulemaking Board (the "MSRB"). The Issuer hereby authorizes and approves the Official Statement and consents to the use and distribution of the Official Statement by the Underwriter in connection with the public offering and sale of the Securities. At the time of or prior to the Closing, the Underwriter will file, or cause to be filed, the Official Statement with the MSRB.
2. If applicable, the current rating on the Securities or on the insurer of the Securities shall not have been lowered, put on negative outlook, suspended or withdrawn by an applicable credit ratings agency.
3. Bond Counsel shall provide an unqualified approving opinion in form and substance satisfactory to the Underwriter.
4. The Issuer shall execute and deliver a written undertaking to provide ongoing disclosure for the benefit of holders of the Securities as required by the Rule, subject to any applicable exemptions under the Rule.
5. The Issuer shall deliver true and complete copies of the Resolution authorizing the issuance and sale of the Securities, which shall be in full force and effect.
6. The Issuer shall deliver one or more closing, compliance, tax and other certificates from its duly authorized representatives as the Underwriter may reasonably request.

7. None of the following has occurred or exists as of the Closing: (a) any development adversely affecting the legality of the issuance, sale or delivery of the Securities or the tax treatment of interest to be received on the Securities; (b) any outbreak or escalation of hostilities, a declaration of war by the United States, a national emergency or other national or international calamity or crisis materially affecting the financial markets of the United States; (c) a material disruption in securities settlement, payment or clearance services affecting the Securities or a new restriction on transactions in securities materially affecting the market for securities; (d) a general banking moratorium shall have been declared by authorities having jurisdiction and be in force; (e) an event or circumstance that either makes untrue or incorrect in any material respect any statement or information contained in the Official Statement or is not reflected in the Official Statement but should be reflected therein in order to make the statements contained therein not misleading in any material respect.
8. The Issuer agrees to indemnify and hold harmless the Underwriter against any and all losses, claims, damages, expenses or liabilities incurred by the Underwriter that arise out of or are based upon any untrue statement or alleged untrue statement of a material fact made in the Preliminary Official Statement or Official Statement or which arise out of or are based upon the omission or alleged omission to state in such connection a material fact required to be stated therein or necessary in order to make the statements made therein not misleading in light of the circumstances under which they are made.
9. The Underwriter shall be responsible for paying all costs of issuance of the Securities.

The Issuer acknowledges and agrees that the purchase and sale of the Securities pursuant to this Agreement is an arm's-length commercial transaction between the Issuer and the Underwriter, acting solely as a principal and not as a municipal advisor, financial advisor or agent of the Issuer. The Underwriter has not assumed a financial advisory responsibility in favor of the Issuer with respect to the offering of the Securities or the process leading thereto (whether or not the Underwriter, or any affiliate of the Underwriter, has advised or is currently advising the Issuer on other matters) or any other obligation to the Issuer except the obligations expressly set forth in this Agreement, it being the Issuer's understanding that a financial advisory relationship shall not be deemed to exist when, in the course of acting as an underwriter, a broker, dealer or municipal securities dealer, a person renders advice to an issuer, including advice with respect to the structure, timing, terms and other similar matters concerning a new issue of municipal securities.

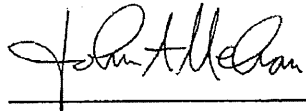
Unlike a municipal advisor or financial advisor, the Underwriter does not have a fiduciary duty to the Issuer under the federal securities law and is, therefore, not required by federal law to act in the best interests of the Issuer without regard to its own financial or other interests. Although MSRB Rule G-17 requires an underwriter to deal fairly at all times with both municipal issuers and investors, the Underwriter's primary role is to purchase the Securities with a view to distribution and it has financial and other interests that differ from those of the Issuer. The Underwriter has a duty to purchase the Securities from the Issuer at a fair and reasonable price, but must balance that duty to sell the Securities to investors at prices that are fair and reasonable. The Underwriter has reviewed the Official Statement for the Securities in accordance with, and as part of, its responsibilities to investors under the federal securities laws, as applied to the facts and circumstances of the transaction.

The Underwriter's compensation in the form of a fee or discount from the public offering price is contingent on the closing of the Offering. Such compensation that is contingent on the closing of a transaction or the size of a transaction presents a conflict of interest because it may cause the Underwriter to recommend a transaction that is unnecessary or to recommend that the transaction be larger than is necessary.



Very truly yours,

ROBERT W. BAIRD & CO. INCORPORATED

By: 

John A. Mehan, Managing Director

Date: February 21, 2013

ACCEPTED:

Gateway Technical College District

By: _____
Ram Bhatia, Chairperson

Date: February 21, 2013

By: _____
Gary Olsen, Secretary

Date: February 21, 2013

Exhibit A

Gateway Technical College District**\$1,500,000 - Final Pricing**

General Obligation Promissory Notes, Series 2012-13E

Dated/Settle: April 1, 2013 ; Callable: 4/1/21

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Total
04/01/2013	-	-	-	-	-
10/01/2013	-	-	15,812.50	15,812.50	15,812.50
04/01/2014	135,000.00	2.000%	15,812.50	150,812.50	-
10/01/2014	-	-	14,462.50	14,462.50	165,275.00
04/01/2015	140,000.00	2.000%	14,462.50	154,462.50	-
10/01/2015	-	-	13,062.50	13,062.50	167,525.00
04/01/2016	145,000.00	2.000%	13,062.50	158,062.50	-
10/01/2016	-	-	11,612.50	11,612.50	169,675.00
04/01/2017	145,000.00	2.000%	11,612.50	156,612.50	-
10/01/2017	-	-	10,162.50	10,162.50	166,775.00
04/01/2018	150,000.00	2.000%	10,162.50	160,162.50	-
10/01/2018	-	-	8,662.50	8,662.50	168,825.00
04/01/2019	150,000.00	2.000%	8,662.50	158,662.50	-
10/01/2019	-	-	7,162.50	7,162.50	165,825.00
04/01/2020	155,000.00	2.000%	7,162.50	162,162.50	-
10/01/2020	-	-	5,612.50	5,612.50	167,775.00
04/01/2021	155,000.00	2.000%	5,612.50	160,612.50	-
10/01/2021	-	-	4,062.50	4,062.50	164,675.00
04/01/2022	160,000.00	2.500%	4,062.50	164,062.50	-
10/01/2022	-	-	2,062.50	2,062.50	166,125.00
04/01/2023	165,000.00	2.500%	2,062.50	167,062.50	-
10/01/2023	-	-	-	-	167,062.50
Total	\$1,500,000.00	-	\$185,350.00	\$1,685,350.00	-

EXHIBIT B-1

Pricing Summary

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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Gateway Technical College District

\$1,500,000 - Final Pricing

General Obligation Promissory Notes, Series 2012-13E

Dated/Settle: April 1, 2013 ; Callable: 4/1/21

Pricing Summary

Maturity	Type of Bond	Coupon	Yield	Maturity Value	Price	Dollar Price
04/01/2014	Serial Coupon	2.000%	0.350%	135,000.00	101.645%	137,220.75
04/01/2015	Serial Coupon	2.000%	0.500%	140,000.00	102.981%	144,173.40
04/01/2016	Serial Coupon	2.000%	0.680%	145,000.00	103.913%	150,673.85
04/01/2017	Serial Coupon	2.000%	0.850%	145,000.00	104.513%	151,543.85
04/01/2018	Serial Coupon	2.000%	1.100%	150,000.00	104.366%	156,549.00
04/01/2019	Serial Coupon	2.000%	1.330%	150,000.00	103.851%	155,776.50
04/01/2020	Serial Coupon	2.000%	1.580%	155,000.00	102.772%	159,296.60
04/01/2021	Serial Coupon	2.000%	1.790%	155,000.00	101.558%	157,414.90
04/01/2022	Serial Coupon	2.500%	2.020%	160,000.00	103.529% c	165,646.40
04/01/2023	Serial Coupon	2.500%	2.200%	165,000.00	102.189% c	168,611.85
Total	-	-	-	\$1,500,000.00	-	\$1,546,907.10

Bid Information

Par Amount of Bonds	\$1,500,000.00
Reoffering Premium or (Discount)	46,907.10
Gross Production	\$1,546,907.10
Total Underwriter's Discount (1.000%)	\$(15,000.00)
Less: Costs of Issuance Paid by Underwriter	\$(16,950.00)
Bid (100.997%)	1,514,957.10
Total Purchase Price	\$1,514,957.10
Bond Year Dollars	\$8,495.00
Average Life	5.663 Years
Average Coupon	2.1818717%
Net Interest Cost (NIC)	1.8062731%
True Interest Cost (TIC)	1.7766813%

EXHIBIT B-2

Debt Service Schedule and Irrepealable Tax Levies

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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Gateway Technical College District

\$1,500,000 - Final Pricing

General Obligation Promissory Notes, Series 2012-13E

Dated/Settle: April 1, 2013 ; Callable: 4/1/21

Debt Service Schedule

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04/01/2014	135,000.00	2.000%	15,812.50	150,812.50	-
10/01/2014	-	-	14,462.50	14,462.50	165,275.00
04/01/2015	140,000.00	2.000%	14,462.50	154,462.50	-
10/01/2015	-	-	13,062.50	13,062.50	167,525.00
04/01/2016	145,000.00	2.000%	13,062.50	158,062.50	-
10/01/2016	-	-	11,612.50	11,612.50	169,675.00
04/01/2017	145,000.00	2.000%	11,612.50	156,612.50	-
10/01/2017	-	-	10,162.50	10,162.50	166,775.00
04/01/2018	150,000.00	2.000%	10,162.50	160,162.50	-
10/01/2018	-	-	8,662.50	8,662.50	168,825.00
04/01/2019	150,000.00	2.000%	8,662.50	158,662.50	-
10/01/2019	-	-	7,162.50	7,162.50	165,825.00
04/01/2020	155,000.00	2.000%	7,162.50	162,162.50	-
10/01/2020	-	-	5,612.50	5,612.50	167,775.00
04/01/2021	155,000.00	2.000%	5,612.50	160,612.50	-
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04/01/2022	160,000.00	2.500%	4,062.50	164,062.50	-
10/01/2022	-	-	2,062.50	2,062.50	166,125.00
04/01/2023	165,000.00	2.500%	2,062.50	167,062.50	-
10/01/2023	-	-	-	-	167,062.50
Total	\$1,500,000.00	-	\$185,350.00	\$1,685,350.00	-

Yield Statistics

Bond Year Dollars	\$8,495.00
Average Life	5.663 Years
Average Coupon	2.1818717%
Net Interest Cost (NIC)	1.8062731%
True Interest Cost (TIC)	1.7766813%
Bond Yield for Arbitrage Purposes	1.5426472%
All Inclusive Cost (AIC)	1.9880083%

IRS Form 8038

Net Interest Cost	1.5817526%
Weighted Average Maturity	5.658 Years

EXHIBIT C

(Form of Note)

REGISTERED UNITED STATES OF AMERICA DOLLARS
STATE OF WISCONSIN
RACINE, KENOSHA AND WALWORTH COUNTIES
NO. R-____ GATEWAY TECHNICAL COLLEGE DISTRICT \$_____
GENERAL OBLIGATION PROMISSORY NOTE, SERIES 2012-2013E

MATURITY DATE: ORIGINAL DATE OF ISSUE: INTEREST RATE: CUSIP:
April 1, _____ April 1, 2013 _____% _____

DEPOSITORY OR ITS NOMINEE NAME: CEDE & CO.

PRINCIPAL AMOUNT: _____ THOUSAND DOLLARS
(\$ _____)

FOR VALUE RECEIVED, Gateway Technical College District, Racine, Kenosha and Walworth Counties, Wisconsin (the "District") hereby acknowledges itself to owe and promises to pay to the Depository or its Nominee Name (the "Depository") identified above (or to registered assigns), on the maturity date identified above, the principal amount identified above, and to pay interest thereon at the rate of interest per annum identified above, all subject to the provisions set forth herein regarding redemption prior to maturity. Interest is payable semi-annually on April 1 and October 1 of each year commencing on October 1, 2013 until the aforesaid principal amount is paid in full. Both the principal of and interest on this Note are payable to the registered owner in lawful money of the United States. Interest payable on any interest payment date shall be paid by wire transfer to the Depository in whose name this Note is registered on the Bond Register maintained by the Secretary or District Treasurer (the "Fiscal Agent") or any successor thereto at the close of business on the 15th day of the calendar month next preceding the semi-annual interest payment date (the "Record Date"). This Note is payable as to principal upon presentation and surrender hereof at the office of the Fiscal Agent.

For the prompt payment of this Note together with interest hereon as aforesaid and for the levy of taxes sufficient for that purpose, the full faith, credit and resources of the District are hereby irrevocably pledged.

QB\19456167.1

This Note is one of an issue of Notes aggregating the principal amount of \$1,500,000, all of which are of like tenor, except as to denomination, interest rate, maturity date and redemption provision, issued by the District pursuant to the provisions of Section 67.12(12), Wisconsin Statutes, for public purposes including paying the cost of building remodeling and improvement projects (\$1,100,000) and site improvement projects, consisting of the S C Johnson iMet Center parking lot in Sturtevant, Wisconsin (\$400,000), all as authorized by resolutions of the District Board duly adopted by said governing body at meetings held on January 14, 2013 and February 21, 2013. Said resolutions are recorded in the official minutes of the District Board for said dates.

The Notes maturing on April 1, 2022 and thereafter are subject to redemption prior to maturity, at the option of the District, on April 1, 2021 or on any date thereafter. Said Notes are redeemable as a whole or in part, and if in part, from maturities selected by the District and within each maturity, by lot (as selected by the Depository), at the principal amount thereof, plus accrued interest to the date of redemption.

In the event the Notes are redeemed prior to maturity, as long as the Notes are in book-entry-only form, official notice of the redemption will be given by mailing a notice by registered or certified mail, overnight express delivery, facsimile transmission, electronic transmission or in any other manner required by the Depository, to the Depository not less than thirty (30) days nor more than sixty (60) days prior to the redemption date. If less than all of the Notes of a maturity are to be called for redemption, the Notes of such maturity to be redeemed will be selected by lot. Such notice will include but not be limited to the following: the designation, date and maturities of the Notes called for redemption, CUSIP numbers, and the date of redemption. Any notice provided as described herein shall be conclusively presumed to have been duly given, whether or not the registered owner receives the notice. The Notes shall cease to bear interest on the specified redemption date provided that federal or other immediately available funds sufficient for such redemption are on deposit at the office of the Depository at that time. Upon such deposit of funds for redemption the Notes shall no longer be deemed to be outstanding.

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrevocable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note is transferable only upon the books of the District kept for that purpose at the office of the Fiscal Agent, only in the event that the Depository does not continue to act as depository for the Notes, and the District appoints another depository, upon surrender of the Note to the Fiscal Agent, by the registered owner in person or his duly authorized attorney, upon surrender of this Note together with a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes (i) after the Record Date, (ii) during the fifteen (15) calendar days preceding the date of any publication of notice of any proposed redemption of the Notes, or (iii) with respect to any particular Note, after such Note has been called for redemption. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of \$5,000 or any integral multiple thereof.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver hereof or as a waiver of or acquiescence in any default hereunder.

IN WITNESS WHEREOF, Gateway Technical College District, Racine, Kenosha and Walworth Counties, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

GATEWAY TECHNICAL COLLEGE DISTRICT,
RACINE, KENOSHA AND WALWORTH
COUNTIES, WISCONSIN

By: _____
Ram Bhatia
Chairperson

(SEAL)

By: _____
Gary Olsen
Secretary

ASSIGNMENT

FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

(Name and Address of Assignee)

(Social Security or other Identifying Number of Assignee)

the within Note and all rights thereunder and hereby irrevocably constitutes and appoints _____, Legal Representative, to transfer said Note on the books kept for registration thereof, with full power of substitution in the premises.

Dated: _____

Signature Guaranteed:

(e.g. Bank, Trust Company
or Securities Firm)

COPY

(Depository or Nominee Name)

NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever.

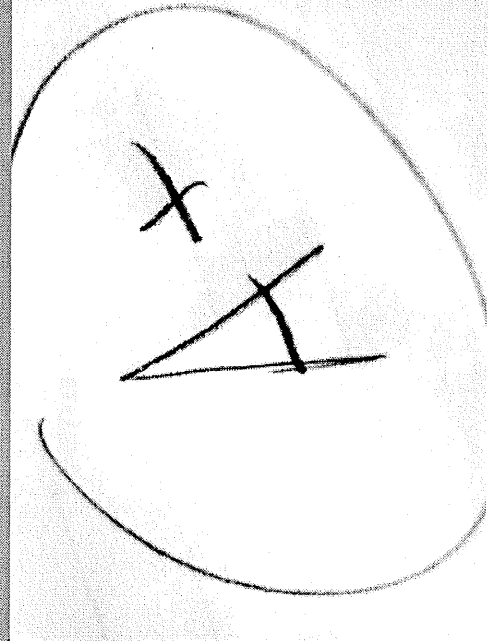
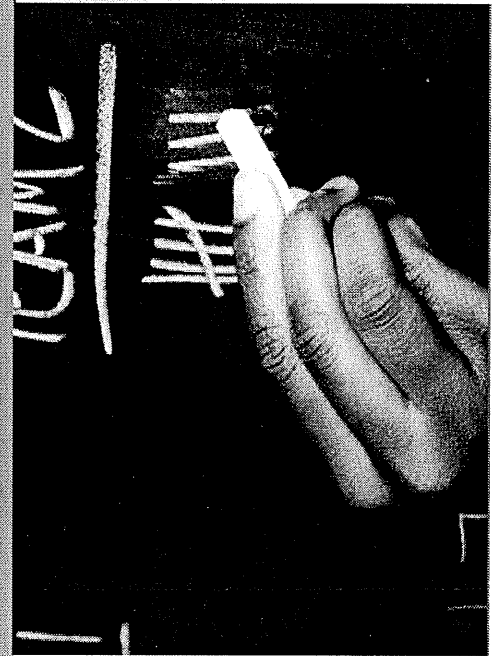
(Authorized Officer)

BAIRD

Gateway Technical College District

Final Pricing Summary
February 21, 2013

John A. Mehan, Managing Director
jmehan@rwbaird.com
777 East Wisconsin Avenue
Milwaukee, WI 53202
Phone 414.765.3827
rwbaird.com/publicfinance



Gateway Technical College District

Issue Summary	
Description:	General Obligation Promissory Notes, Series 2012-13E
Amount:	\$1,500,000
Dated & Settlement Date:	April 1, 2013
Maturities:	April 1, 2014 - 2023
First Interest Payment:	October 1, 2013
First Call Date:	April 1, 2021
Moody's Rating:	Aaa
True Interest Cost:	1.78%



Gateway Technical College District
 Fiscal Year 2012-13
 Financing Plan - Calendar Year Basis

YEAR DUE	EXISTING DEBT SERVICE	FINAL PRICING \$6,500,000		FINAL PRICING \$1,500,000		FINAL PRICING \$1,500,000		FINAL PRICING \$1,500,000		Preliminary \$1,000,000	Future Issues Each Year (Principal & Interest)	EXCESS BID PREMIUM APPLIED (2)	COMBINED DEBT SERVICE	ANNUAL DEBT SERVICE % CHANGE (3)
		PRINCIPAL (4/1)	INTEREST (4/1 & 10/1) TIC=	PRINCIPAL (4/1)	INTEREST (4/1 & 10/1) TIC=	PRINCIPAL (4/1)	INTEREST (4/1 & 10/1) TIC=	PRINCIPAL (4/1)	INTEREST (4/1 & 10/1) TIC=					
2013	\$7,834,550	\$173,750	2.31%	\$350,000	\$20,115	\$15,813	1.78%	\$40,000	\$15,778	\$0	\$8,940,471	(\$200,000)	\$8,238,847	7.00%
2014	\$7,940,464	\$173,750		\$130,000	\$24,028	\$30,275		\$100,000	\$39,200	\$540,000	\$9,656,317	(\$14,391)	\$9,656,317	8.04%
2015	\$6,758,494	\$162,800		\$135,000	\$22,728	\$27,525		\$100,000	\$36,400	\$1,353,700	\$10,432,970		\$10,432,970	8.04%
2016	\$6,171,723	\$136,850		\$140,000	\$20,078	\$24,675		\$100,000	\$32,400	\$2,721,750	\$11,269,846		\$11,269,846	8.02%
2017	\$4,902,536	\$114,100		\$140,000	\$17,378	\$21,775		\$100,000	\$28,400	\$4,828,213	\$12,171,963		\$12,171,963	8.00%
2018	\$3,252,555	\$98,350		\$145,000	\$11,778	\$15,825		\$105,000	\$20,300	\$8,691,675	\$13,148,870		\$13,148,870	8.03%
2019	\$2,905,773	\$820,000		\$150,000	\$8,828	\$12,775		\$110,000	\$16,000	\$10,471,913	\$14,204,268		\$14,204,268	8.03%
2020	\$2,167,895	\$850,000		\$155,000	\$5,584	\$9,675		\$115,000	\$11,600	\$12,363,463	\$15,344,149		\$15,344,149	-0.02%
2021	\$1,411,470	\$875,000		\$160,000	\$1,920	\$6,125		\$120,000	\$2,400	\$13,619,988	\$15,343,488		\$15,343,488	0.01%
2022	\$146,813	\$900,000		\$165,000		\$2,063				\$15,054,025	\$15,340,263		\$15,340,263	-0.02%
2023										\$15,344,863	\$15,344,863		\$15,344,863	0.03%
2024										\$15,236,600	\$15,236,600		\$15,236,600	-0.71%
2025										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2026										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2027										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2028										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2029										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2030										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2031										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
2032										\$15,216,150	\$15,216,150		\$15,216,150	0.00%
											(\$214,391)	\$271,311,442		

(1) Assumes annual borrowings of \$12,000,000 beginning 2013 through 2022 at a rate of 4.50%.
 (2) Premium generated from Notes.
 (3) Change in levy 2012 to 2013.

Gateway Technical College District

\$1,500,000 - Final Pricing

General Obligation Promissory Notes, Series 2012-13E

Dated/Settle: April 1, 2013 ; Callable: 4/1/21

BAIRD

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Total
04/01/2013	-	-	-	-	-
10/01/2013	-	-	15,812.50	15,812.50	15,812.50
04/01/2014	135,000.00	2.000%	15,812.50	150,812.50	-
10/01/2014	-	-	14,462.50	14,462.50	165,275.00
04/01/2015	140,000.00	2.000%	14,462.50	154,462.50	-
10/01/2015	-	-	13,062.50	13,062.50	167,525.00
04/01/2016	145,000.00	2.000%	13,062.50	158,062.50	-
10/01/2016	-	-	11,612.50	11,612.50	169,675.00
04/01/2017	145,000.00	2.000%	11,612.50	156,612.50	-
10/01/2017	-	-	10,162.50	10,162.50	166,775.00
04/01/2018	150,000.00	2.000%	10,162.50	160,162.50	-
10/01/2018	-	-	8,662.50	8,662.50	168,825.00
04/01/2019	150,000.00	2.000%	8,662.50	158,662.50	-
10/01/2019	-	-	7,162.50	7,162.50	165,825.00
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04/01/2021	155,000.00	2.000%	5,612.50	160,612.50	-
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10/01/2022	-	-	2,062.50	2,062.50	166,125.00
04/01/2023	165,000.00	2.500%	2,062.50	167,062.50	-
10/01/2023	-	-	-	-	167,062.50
Total	\$1,500,000.00	-	\$185,350.00	\$1,685,350.00	-

Yield Statistics

Bond Year Dollars	\$8,495.00
Average Life	5.663 Years
Average Coupon	2.1818717%
Net Interest Cost (NIC)	1.8062731%
True Interest Cost (TIC)	1.7766813%
Bond Yield for Arbitrage Purposes	1.5426472%
All Inclusive Cost (AIC)	1.9880083%

IRS Form 8038

Net Interest Cost	1.5817526%
Weighted Average Maturity	5.658 Years

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Robert W. Baird & Co.
Public Finance Professionals - rtf



New Issue: Moody's assigns Aaa rating to Gateway Technical College District's (WI) \$1.5 million Promissory Notes, Series 2012-13E

Global Credit Research - 13 Feb 2013

Aaa rating applies to \$50.7 million of post-sale GOULT debt

GATEWAY TECHNICAL COLLEGE DISTRICT, WI
Community College Districts (Tax-backed)
WI

Moody's Rating

ISSUE		RATING
General Obligation Promissory Notes, Series 2012-13E		Aaa
Sale Amount	\$1,500,000	
Expected Sale Date	02/26/13	
Rating Description	General Obligation	

Moody's Outlook

Opinion

NEW YORK, February 13, 2013 --Moody's Investors Service has assigned a Aaa rating to Gateway Technical College District's (WI) \$1.5 million General Obligation Promissory Notes, Series 2012-13E. Moody's maintains the Aaa rating on the district's outstanding general obligation debt, which totals \$50.7 million post-sale.

SUMMARY RATINGS RATIONALE

The notes are secured by the district's general obligation unlimited tax pledge. Proceeds of the notes will finance HVAC projects and the Breakwater Dining Room in the district's Racine campus as well as improvements at the district's S C Johnson iMet Center parking lot. Assignment of the Aaa rating reflects the district's sizeable tax base located between the cities of Milwaukee (general obligation rated Aa2/stable outlook) and Chicago (general obligation rated Aa3/negative outlook); sound financial operations supported by healthy reserves, and an average debt burden with rapid principal amortization.

STRENGTHS

- Large and diverse tax base located between Chicago and Milwaukee
- Presence of healthy General Fund reserves
- Strong fiscal policies, monitoring of programs, and long-range planning

CHALLENGES

- Revenue pressures resulting from state imposed levy freeze and reductions in state aid revenues
- Moderate declines in enrollment projected for fiscal 2013

DETAILED CREDIT DISCUSSION

LARGE TAX BASE BENEFITS FROM LOCATION BETWEEN MILWAUKEE AND CHICAGO

Gateway Technical College District is located in southeastern Wisconsin (general obligation rated Aa2/stable outlook) and includes three campuses. The college's main campus is located in the city of Kenosha (general

obligation rated Aa2/stable outlook) with additional campuses in the city of Racine and in rural Walworth County (general obligation rated Aa1). The district includes all of Kenosha County (general obligation rated Aa1) and Walworth County, and nearly all of Racine County (general obligation rated Aa1). The college offers numerous higher education and technical training programs. The local economy is diverse with health care and manufacturing presences. District officials work with a program advisory group and review and retool programs annually depending on local employer needs and demand. The district plans to expand its culinary, and various manufacturing programs and also add a veterinary tech program.

While still sizeable, the district's \$40 billion tax base has experienced three consecutive declines in valuation, of 4.2%, 2.4%, and 6.7% in the last three years due largely to depreciation in the tax base's residential sector. As a result, the tax base has contracted at an annual rate of 2.2%. We expect the tax base to remain relatively stable, despite recent declines in valuation, due to the availability of low cost land for development and the district's favorable location in the Milwaukee-Chicago corridor. At 7.0% in October 2012, the unemployment rate in Racine County tracked higher than the state and national rates of 5.7% and 7.5% during the same time period. According to the American Community Survey, the county's resident income profile roughly tracks the state and nation with per capita income at 98.9% and 96.3% of the state and nation, respectively.

SOUND FINANCIAL OPERATIONS WITH HEALTHY RESERVES DESPITE STATE IMPOSED REVENUE PRESSURES

We expect the district's financial operations to remain sound due to a history of conservative budgeting, stable enrollment, and the presence of healthy General Fund reserves. Due to conservative budgeting assumptions, the district has closed the last several fiscal years with operating surpluses in the General Fund. In fiscal 2011 the General Fund balance increased by \$1.5 million to \$19.7 million, or a healthy 24.9% of General Fund revenues. Management attributed the operating surplus to conservative budgeting and increased enrollment. The operating surplus was net of a \$1.2 million transfer to the district's Capital Projects Fund for future capital needs. The district originally budgeted to use \$780,000 in reserves for fiscal 2012; however, audited results reflect an operating surplus and growth to the General Fund reserve of approximately \$1.4 million. The operating surplus was due to better than budgeted enrollment, overall expenditure reductions, and a \$1 million transfer in from a special revenue fund. The district has a General Fund balance policy to maintain reserves between 17% to 25% of operating expenditures for cash flow purposes.

Due to the implementation of strict levy limits and a reduction in state aid, the district faced several challenges in fiscal 2012. Property taxes are the largest source of revenue for the district and comprised 61.4% of General Fund revenues in fiscal 2012. Historically, technical colleges in Wisconsin have had a statutory operating mill cap of 1.5 mills. Gateway Technical College has historically maintained significant margin under the statutory cap, most recently levying 1.24 mills for operations in fiscal 2012. However, for fiscal years 2012 and 2013, property tax revenues are essentially frozen at 2011 levels, although there is the possibility to increase the levy rate up to 1.5 mills to offset declines in assessed valuations. Due to the decline in valuation in 2012, management increased the operating mill rate to 1.34 mills to offset the decline. The college's fiscal 2013 budget is balanced with no budgeted use of General Fund reserves.

After property taxes, program fees and state aid are the largest sources of revenue and accounted for 22.0% and 7.8% of General Fund revenues in fiscal 2012, respectively. In fiscal 211, the state reduced the district's aid by approximately 30% and is expected to remain flat going forward. Act 10, passed by the state legislature in 2011, requires increased contributions to healthcare and the Wisconsin Retirement System (WRS) from staff, shifting the burden from the district to employees. However, as the district's faculty contract did not expire until the end of fiscal 2012, the district was not able to take advantage of the full shift in fiscal 2012. Notably, the district expects to realize approximately \$3 million of annual savings from faculty employee required contributions to the Wisconsin Retirement System (WRS) beginning fiscal 2013, offsetting the reduction in state aid.

Program fees, or tuition, are set by the state, with a 4.5% increase allowable for fiscal 2013. While full-time equivalent (FTE) enrollment, which drives tuition, program and material fees, had been growing at a strong average annual rate of 5.4% between fiscal 2007 and 2012, officials report enrollment is down 7.0% from fiscal 2012 based on summer, fall, and spring enrollment figures. The district's president recently enacted an action plan to address enrollment and work to reverse the decline in enrollment. Future credit reviews will focus on management's ability to address declines in enrollment and the impact such declines may have on the district's financial profile.

MANAGEABLE DEBT BURDEN WITH RAPID PRINCIPAL AMORTIZATION; FUTURE BORROWING PLANNED PENDING VOTER APPROVAL

We expect the district's debt burden to remain manageable due to the district's low level of direct debt and rapid principal amortization. At 0.1% of full valuation, the district's direct debt burden matches the state median for technical college districts. The district's overall debt burden, at 3.0% of full valuation, is slightly elevated due to borrowing by overlapping entities. Principal amortization is rapid with all debt repaid within ten years. The district expects to issue \$1.0 million in additional bonds in the spring of 2013 for facility improvements, pending board approval. In addition, in April of this year the district is seeking voter authorization to issue \$49 million in general obligation debt to support an expansion of the district's programming. All of the district's debt is fixed rate and the district is not a party to any interest rate swap agreements.

WHAT COULD CHANGE THE RATING DOWN:

- Significant erosion of the district's tax base
- Material declines in the district's General Fund reserves and liquidity

KEY STATISTICS:

2010 Census district population: 195,408 (3.5% increase since 2000)

2012/2013 estimated enrollment: 5,800

2012 Full valuation: \$40.0 billion

Racine County 2006-2010 per capita income: \$26,321 (98.9% of state; 96.3% of US)

Racine County 2006-2010 Median household income: \$53,855 (104.4% of state; 103.7% of US)

Fiscal 2012 General Fund balance: \$21.2 million (26.6% of General Fund revenues)

Racine County unemployment rate (October 2012): 7.0% (state at 5.7%; US at 7.5%)

Direct debt burden: 0.1%

Overall debt burden: 3.0%

Principal amortization (10 years): 100%

Post-sale general obligation debt outstanding: \$50.7 million

PRINCIPAL METHODOLOGY USED

The principal methodology used in this rating was General Obligation Bonds Issued by U.S. Local Governments published in October 2009. Please see the Credit Policy page on www.moody.com for a copy of this methodology.

REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moody.com.

Please see www.moody.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on www.moody.com for additional regulatory disclosures for each credit rating.

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MOODY'S
INVESTORS SERVICE

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V. CITIZEN COMMENTS

- A. The Gateway Technical College District Board has established a limit of thirty minutes for citizen comments. Individuals will be limited to three to five minutes for their comments depending on the number of individuals who wish to address the Board. Citizens wishing to address the Board are to sign up prior to the meeting on the forms provided at the entrance to the meeting room.

VI. Chairperson's Report

- A. 3rd Quarter Goals - Reminder
- B. Meeting Evaluation
- C. Board of Canvassers

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

CHAIRPERSON'S REPORT 3rd Quarter Goals Reminder

Governance Process:
Board Liaison:

Policy 1.2 – Governing Philosophy
Ram Bhatia

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

CHAIRPERSON'S REPORT Meeting Evaluation

Governance Process:
Board Liaison:

Policy 1.2 – Governing Philosophy
Ram Bhatia

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

BOARD OF CANVASSERS APRIL 2, 2013 REFERENDUM

Summary of Item: The District Secretary and two other reputable citizens of the District appointed by the Secretary constitute the District's Board of Canvassers for the referendum election. Following the referendum, the results of the referendum are canvassed first by the municipal boards of canvassers and then by the county boards of canvassers, which will send the results of the canvass to the District. The District's Board of Canvassers will meet in open session on April 15, 2013 at the HERO Center, Burlington, WI, to officially determine the results of the referendum. This meeting will be noticed pursuant to the Open Meeting Law.

The Board of Canvassers for the April 2, 2013 referendum include the following committee members:

Doug Baker, Kenosha County
Mark Zlevor, Racine County
Gary Olsen, Walworth County

Staff Liaison: Bryan Albrecht

VII. President's Report

- A. Referendum Update (Z. Haywood and S. Sklba)
- B. Student Service Survey (J. Thibodeau)
- C. State Board Feedback
- D. Guest Presentation – Grace Deluca, District and Racine Star Ambassador

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

PRESIDENT'S REPORT Referendum Update

Policy/Ends Statement: Policy 2.1

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

PRESIDENT'S REPORT Student Service Survey

Policy/Ends Statement: Policy 2.1

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

PRESIDENT'S REPORT State Board Feedback

Policy/Ends Statement: Policy 2.1

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

PRESIDENT'S REPORT
Guest Presentation
Grace Deluca, District and Racine Star Ambassador

Policy/Ends Statement: Policy 2.1

VIII. OPERATIONAL AGENDA

A. Action Agenda

1. Resolution F-2012-2013F.1: Resolution Authorizing the Issuance of General Obligation Promissory Notes, Series F-2012-2013F in an Amount of \$1,000,000
2. RFP Recommendation
 - a) RFP 1403: Construction Management Services
 - b) RFP 1404: Owner's Representative Services

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call x
Action
Information
Discussion

**RESOLUTION NO. F-2012-2013F.1
RESOLUTION AUTHORIZING THE ISSUANCE OF GENERAL
OBLIGATION PROMISSORY NOTES, SERIES F-2012-2013F
IN AN AMOUNT OF \$1,000,000**

Summary of Item: The Administration is recommending approval to issue General Obligation Promissory Notes, Series F-2012-2013F; in the principal amount of \$1,000,000 for the public purpose of financing building remodeling and improvement projects. This borrowing is included in the 2012-13 budget. Upon approval, appropriate legal notices will be published in the official district newspapers.

Attachments: Resolution No. F-2012-2013F.1

Ends Statements and/or
Executive Limitations: Section 3 - Executive Limitations
 Policy 3.5 - Financial Condition

Staff Liaison: Bane Thomey

ROLL CALL

Todd Battle	<u> </u>	Jenny Trick	<u> </u>
Gary Olsen	<u> </u>	Pamela Zenner-Richards	<u> </u>
Scott Pierce	<u> </u>	Roger Zacharias	<u> </u>
Leslie Scherrer	<u> </u>	Ram Bhatia	<u> </u>
Neville Simpson	<u> </u>		

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Resolution No. F-2012-2013F.1

RESOLUTION AUTHORIZING THE ISSUANCE OF \$1,000,000
GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2012-2013F, OF
GATEWAY TECHNICAL COLLEGE DISTRICT, WISCONSIN

WHEREAS, Gateway Technical College District, Wisconsin (the “District”) is presently in need of \$1,000,000 for the public purpose of financing building remodeling and improvement projects; and

WHEREAS, the District Board deems it necessary and in the best interest of the District to borrow the monies needed for such purpose through the issuance of general obligation promissory notes pursuant to the provisions of Section 67.12(12), Wis. Stats.;

NOW, THEREFORE, BE IT:

RESOLVED, that the District shall issue general obligation promissory notes in the amount of \$1,000,000 for the public purpose of financing building remodeling and improvement projects; and be it further

RESOLVED, THAT:

Section 1. Note Authorization. The District shall issue the general obligation promissory notes authorized above in the aggregate principal amount of \$1,000,000 and designated “General Obligation Promissory Notes, Series 2012-2013F” (the “Notes”), the proceeds of which shall be used for the purpose specified above.

Section 2. Notice to Electors. The District Secretary shall, within ten (10) days hereafter, cause public notice of the adoption of this resolution to be given to the electors of the District by publishing notice thereof in the Elkhorn Independent, Kenosha News and Journal Times, the official District newspapers published and having general circulation in the District, which newspapers are found and determined to be likely to give notice to the electors, such notice to be in substantially the form set forth on Exhibit A hereto.

Section 3. Official Statement. The District Secretary shall cause an Official Statement to be prepared by Robert W. Baird & Co. Incorporated. The appropriate District officials shall determine when the Official Statement is final for purposes of Securities and Exchange Commission Rule 15c2-12 and shall certify said Statement, such certification to constitute full authorization of such Official Statement under this resolution.

Adopted this 21st day of March, 2013.

Ram Bhatia
Chairperson

Attest:

Gary Olsen
Secretary

EXHIBIT A

NOTICE

TO THE ELECTORS OF:

Gateway Technical College
District, Wisconsin

NOTICE IS HEREBY GIVEN that the District Board of the above-named District, at a meeting duly called and held on March 21, 2013, adopted pursuant to the provisions of Section 67.12(12) of the Wisconsin Statutes, a resolution providing that the sum of \$1,000,000 be borrowed through the issuance of general obligation promissory notes of the District for the public purpose of financing building remodeling and improvement projects.

A copy of said resolution is on file in the District Office, 3520 30th Avenue, Kenosha, Wisconsin, and is available for public inspection weekdays, except holidays, between the hours of 8:00 A.M. and 4:00 P.M.

The District Board need not submit said resolution to the electors for approval unless within 30 days after the publication of this Notice there is filed with the Secretary of the District Board a petition meeting the standards set forth in Sec. 67.12(12)(e)5, Wis. Stats., requesting a referendum thereon at a special election.

Dated March 21, 2013.

BY ORDER OF THE DISTRICT BOARD

District Secretary

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action X
Information _____
Discussion _____

REQUEST FOR PROPOSAL NO. 1403

CONSTRUCTION MANAGEMENT SERVICES

Summary of Item: The College conducted a competitive selection process for Construction Management Services for a three (3) year term, with the option to renew for up to four (4) additional one-year periods. Construction Management Services were requested for all, or some, of the referendum projects, which are dependent upon the success of the referendum. Request for Proposals were sent to twenty-five (25) firms and a total of eight (8) firms responded with a proposal. A committee was formed to review the proposals and ranked Camosy, Riley, and Scherrer as the top three (3) proposing firms.

After further review, discussion, and deliberation the committee is recommending that, based on the responsiveness to the RFP, current workload and project experience, as well as previous relevant experience, the awards be made as follows:

Public Safety and Training Center.....Camosy
Kenosha Student Services Center.....Riley
Elkhorn Campus Expansion and Renovation.....Scherrer

Funding Source: Referendum

Attachments: Letter of Recommendation for Award of Contract for Construction Management Services

Ends Statements and/or Executive Limitations: Section 3 – Executive Limitations, Policy 3.5, Financial Condition

Staff Liaison: William R. Whyte



Memo

To: Bryan Albrecht
From: Judy Braun
CC: M. Molinaro, L. Paruszkiewicz, J. Thielen, B. Thomey, B. Whyte
Date: March 1, 2013
Re: Recommendation for Award of Contract for Construction Management Services

The College conducted a competitive selection process for Construction Management Services for a three year term, with the option to renew for up to four additional one-year periods. Construction Management Services were requested for all, or some, of the referendum projects, dependent upon the success of the referendum election. Request for Proposals (RFPs) were sent to twenty-five (25) firms, and a total of eight (8) firms responded with a proposal.

A committee was formed to review the proposals and rank the firms according to the following criteria:

Company description	20 points
Proposed project team	20 points
Qualifications of assigned staff	25 points
Contractor's qualification statement/Bond rates	15 points
Similar project experience	30 points
Fee proposal	10 points
Responsiveness to RFP	5 points

The committee consisted of Mark Molinaro (Partners In Design Architects), Larry Paruszkiewicz, John Thielen, Bane Thomey, Bill Whyte, and myself.

The committee reviewed all proposals and ranked Camosy, Riley and Scherrer as the top three proposing firms, according to the above evaluation criteria. After further review, discussion and deliberation, the committee is recommending that, based on the responsiveness to the RFP, current workload and project experience, as well as previous relevant experience, the awards be made as follows:

Public Safety and Training Center	Camosy
Kenosha Student Services Center	Riley
Elkhorn Campus Expansion and Renovation	Scherrer

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action X
Information _____
Discussion _____

REQUEST FOR PROPOSAL NO. 1404

OWNER'S REPRESENTATIVE SERVICES

Summary of Item: The College conducted a competitive selection process for Owner's Representative Services for a three (3) year term with the option to renew for up to four (4) additional one-year periods. These services were requested for the Public Safety and Training Center project and the Expansion and Renovation of the Elkhorn Campus project which is dependent upon a successful referendum election. Request for Proposals (RFPs) were sent to twelve (12) firms, and a total of five (5) firms responded with a proposal.

A committee was formed to review the proposals and rank the firms based on a set criteria. The Committee is recommending that the College negotiate and enter into a contract with *Absolute Construction Enterprise, Racine, WI*, for Owner's Representative Services

Funding Source: Referendum

Attachment(s): Recommendation Memo &
Tabulation of Proposals Received

**Ends Statements
and/or Executive
Limitations:** Section 3 – Executive Limitations,
Policy 3.5, Financial Condition

Staff Liaison: William R. Whyte

TOP1404Owner's Representative Services03-2013



Memo

To: Bryan Albrecht
From: Judy Braun
CC: M. Molinaro, L. Paruszkiewicz, S. Sklba, J. Thielen, B. Thomey, B. Whyte
Date: March 1, 2013
Re: Recommendation for Award of Contract for Owner's Representative Services

The College conducted a competitive selection process for Owner's Representative Services for a three year term, with the option to renew for up to four additional one-year periods. Owner's Representative Services were requested for the Public Safety and Training Center, and for the Expansion and Renovation of the Elkhorn Campus, dependent upon a successful referendum election. Request For Proposals (RFPs) were sent to twelve (12) firms, and a total of five (5) firms responded with a proposal.

A committee was formed to review the proposals and rank the firms according to the following criteria:

Cost	20%
Relevant experience and references	30%
Qualifications of assigned staff	25%
Methodology and approach	25%

The committee consisted of Mark Molinaro (Partners In Design Architects), Larry Paruszkiewicz, Stephanie Sklba, John Thielen, Bane Thomey, Bill Whyte, and myself.

The committee is recommending that the College negotiate and enter into a contract with Absolute Construction Enterprise, Racine, WI, for Owner's Representative services.

Attachment – Tabulation of Proposals Received

VIII. OPERATIONAL AGENDA

B. Consent Agenda

1. Finance
 - a) Financial Statement and Expenditures over \$2,500
 - b) Cash and Investment Schedules
2. Personnel Report
3. Grant Awards
4. Contracts for Instructional Delivery
5. Advisory Committee Activity Report

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call
Action X
Information
Discussion

FINANCIAL STATEMENT AND EXPENDITURES OVER \$2,500

Summary of Item: Summary of revenue and expenditures as of **2/28/13**

Ends Statements and/or Executive Limitations
Section 3 - Executive Limitations
Policy 3.5 Financial Condition

Staff Liaison: **Bane Thomey**

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>COMBINED FUNDS</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 59,436,000	\$ 59,436,000	\$ 59,399,132	99.94%
STATE AIDS	9,001,464	9,001,464	7,433,489	82.58%
STATUTORY PROGRAM FEES	18,371,000	18,371,000	16,972,839	92.39%
MATERIAL FEES	920,000	920,000	787,078	85.55%
OTHER STUDENT FEES	3,035,000	3,035,000	2,676,717	88.19%
INSTITUTIONAL	9,413,900	10,113,900	7,851,668	77.63%
FEDERAL	46,341,216	46,341,216	39,652,098	85.57%
OTHER RESOURCES	<u>12,000,000</u>	<u>12,000,000</u>	<u>9,500,000</u>	79.17%
TOTAL REVENUE & OTHER RESOURCES	<u><u>\$ 158,518,580</u></u>	<u><u>\$ 159,218,580</u></u>	<u><u>\$ 144,273,021</u></u>	90.61%
EXPENDITURES BY FUNCTION:				
INSTRUCTIONAL	\$ 61,807,936	\$ 62,507,936	\$ 37,353,330	59.76%
INSTRUCTIONAL RESOURCES	1,352,000	1,352,000	748,515	55.36%
STUDENT SERVICES	61,260,086	61,260,086	50,671,494	82.72%
GENERAL INSTITUTIONAL	10,975,998	10,975,998	6,144,469	55.98%
PHYSICAL PLANT	23,538,000	23,538,000	11,471,052	48.73%
AUXILIARY SERVICES	600,000	600,000	378,923	63.15%
PUBLIC SERVICES	<u>359,560</u>	<u>359,560</u>	<u>240,589</u>	66.91%
TOTAL EXPENDITURES	<u><u>\$ 159,893,580</u></u>	<u><u>\$ 160,593,580</u></u>	<u><u>\$ 107,008,372</u></u>	66.63%
EXPENDITURES BY FUNDS:				
GENERAL	\$77,766,000	\$78,466,000	\$45,968,224	58.58%
SPECIAL REVENUE - OPERATIONAL	8,034,580	8,034,580	3,996,827	49.75%
SPECIAL REVENUE - NON AIDABLE	50,793,000	50,793,000	45,355,427	89.29%
CAPITAL PROJECTS	14,325,000	14,325,000	10,615,977	74.11%
DEBT SERVICE	8,375,000	8,375,000	692,994	8.27%
ENTERPRISE	<u>600,000</u>	<u>600,000</u>	<u>378,923</u>	63.15%
TOTAL EXPENDITURES	<u><u>\$ 159,893,580</u></u>	<u><u>\$ 160,593,580</u></u>	<u><u>\$ 107,008,372</u></u>	66.63%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>GENERAL FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 48,830,000	\$ 48,830,000	\$ 48,793,132	99.92%
STATE AIDS	5,265,000	5,265,000	4,784,692	90.88%
STATUTORY PROGRAM FEES	18,371,000	18,371,000	16,972,839	92.39%
MATERIAL FEES	920,000	920,000	787,078	85.55%
OTHER STUDENT FEES	1,845,000	1,845,000	1,612,908	87.42%
INSTITUTIONAL	2,530,000	3,230,000	1,689,324	52.30%
FEDERAL REVENUE	5,000	5,000	1,446	
OTHER RESOURCES			-	
	<u>\$ 77,766,000</u>	<u>\$ 78,466,000</u>	<u>\$ 74,641,419</u>	95.13%

EXPENDITURES BY FUNCTION:

INSTRUCTIONAL	\$ 51,953,000	\$ 52,653,000	\$ 31,205,238	59.27%
INSTRUCTIONAL RESOURCES	1,302,000	1,302,000	738,894	56.75%
STUDENT SERVICES	9,008,000	9,008,000	4,775,958	53.02%
GENERAL INSTITUTIONAL	7,840,000	7,840,000	4,773,128	60.88%
PHYSICAL PLANT	<u>7,663,000</u>	<u>7,663,000</u>	<u>4,475,006</u>	58.40%
	<u>\$ 77,766,000</u>	<u>\$ 78,466,000</u>	<u>\$ 45,968,224</u>	58.58%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>SPECIAL REVENUE -OPERATIONAL FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 2,286,000	\$ 2,286,000	\$ 2,286,000	100.00%
STATE AIDS	1,179,964	1,179,964	331,330	28.08%
INSTITUTIONAL	44,400	44,400	382,138	860.67%
FEDERAL	<u>4,524,216</u>	<u>4,524,216</u>	<u>1,754,172</u>	38.77%
	<u>\$ 8,034,580</u>	<u>\$ 8,034,580</u>	<u>\$ 4,753,640</u>	59.16%
EXPENDITURES BY FUNCTION:				
INSTRUCTIONAL	\$ 5,854,936	\$ 5,854,936	\$ 2,993,515	51.13%
STUDENT SERVICES	1,388,086	1,388,086	570,415	41.09%
GENERAL INSTITUTIONAL	456,998	456,998	205,972	45.07%
PUBLIC SERVICES	<u>334,560</u>	<u>334,560</u>	<u>226,925</u>	67.83%
	<u>\$ 8,034,580</u>	<u>\$ 8,034,580</u>	<u>\$ 3,996,827</u>	49.75%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>SPECIAL REVENUE-NON AIDABLE FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
STATE AIDS	\$ 2,536,500	\$ 2,536,500	\$ 2,317,467	91.36%
OTHER STUDENT FEES	930,000	930,000	884,467	95.10%
INSTITUTIONAL	5,519,500	5,519,500	4,179,178	75.72%
FEDERAL	<u>41,807,000</u>	<u>41,807,000</u>	<u>37,896,480</u>	90.65%
	<u>\$ 50,793,000</u>	<u>\$ 50,793,000</u>	<u>\$ 45,277,592</u>	89.14%
EXPENDITURES BY FUNCTION:				
STUDENT SERVICES	\$ 50,114,000	\$ 50,114,000	\$ 44,905,308	89.61%
GENERAL INSTITUTIONAL	<u>679,000</u>	<u>679,000</u>	<u>450,119</u>	66.29%
	<u>\$ 50,793,000</u>	<u>\$ 50,793,000</u>	<u>\$ 45,355,427</u>	89.29%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>CAPITAL PROJECTS FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ -	\$ -	\$ -	
STATE AIDS	20,000	20,000	-	0.00%
INSTITUTIONAL	925,000	925,000	1,171,393	126.64%
FEDERAL	5,000	5,000	1,752	35.04%
OTHER RESOURCES	12,000,000	12,000,000	9,500,000	79.17%
	<u>\$ 12,950,000</u>	<u>\$ 12,950,000</u>	<u>\$ 10,673,145</u>	82.42%
EXPENDITURES BY FUNCTION:				
INSTRUCTIONAL	\$ 4,000,000	\$ 4,000,000	\$ 3,154,577	78.86%
INSTRUCTIONAL - RESOURCES	50,000	50,000	9,621	19.24%
STUDENT SERVICES	750,000	750,000	419,813	55.98%
GENERAL INSTITUTIONAL	2,000,000	2,000,000	715,250	35.76%
PHYSICAL PLANT	7,500,000	7,500,000	6,303,052	84.04%
PUBLIC SERVICE	25,000	25,000	13,664	54.66%
	<u>\$ 14,325,000</u>	<u>\$ 14,325,000</u>	<u>\$ 10,615,977</u>	74.11%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>DEBT SERVICE FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 8,275,000	\$ 8,275,000	\$ 8,275,000	100.00%
INSTITUTIONAL	<u>100,000</u>	<u>100,000</u>	<u>160,165</u>	160.17%
	<u>\$ 8,375,000</u>	<u>\$ 8,375,000</u>	<u>\$ 8,435,165</u>	100.72%
EXPENDITURES BY FUNCTION:				
PHYSICAL PLANT	\$ 8,375,000	\$ 8,375,000	\$ 692,994	8.27%
	<u>\$ 8,375,000</u>	<u>\$ 8,375,000</u>	<u>\$ 692,994</u>	8.27%

03/05/13

**GATEWAY TECHNICAL COLLEGE
2012-13 SUMMARY OF REVENUE & EXPENDITURES AS OF 2/28/13**

<u>ENTERPRISE FUND</u>	2012-13 APPROVED BUDGET	2012-13 WORKING BUDGET	2012-13 ACTUAL TO DATE	PERCENT INCURRED
REVENUE:				
LOCAL GOVERNMENT	\$ 45,000	\$ 45,000	\$ 45,000	100.00%
OTHER STUDENT FEES	260,000	260,000	179,342	
INSTITUTIONAL	295,000	295,000	267,718	90.75%
FEDERAL	-	-	-	
	<u>\$ 600,000</u>	<u>\$ 600,000</u>	<u>\$ 492,060</u>	82.01%
 EXPENDITURES BY FUNCTION:				
AUXILIARY SERVICES	<u>\$ 600,000</u>	<u>\$ 600,000</u>	<u>\$ 378,923</u>	63.15%
	<u>\$ 600,000</u>	<u>\$ 600,000</u>	<u>\$ 378,923</u>	63.15%

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call
Action X
Information
Discussion

CASH AND INVESTMENT SCHEDULES

Summary of Item: Monthly cash and investment schedules

Ends Statements and/or Executive Limitations:
Section 3 - Executive Limitations
Policy 3.5 Financial Condition

Staff Liaison: Bane Thomey

GATEWAY TECHNICAL COLLEGE
MONTHLY CASH RECONCILIATION
FOR THE MONTH ENDING JANUARY 31, 2013

Cash Balance December 31, 2012 \$ 14,242,198.39

PLUS:

Cash Receipts 23,752,533.00

37,994,731.39

LESS:

Disbursement:

Payroll 3,468,499.72

Accounts Payable 4,636,034.88 8,104,534.60

Cash Balance January 31, 2013 **\$ 29,890,196.79**

DISPOSITION OF FUNDS

Cash in Bank \$ (846,233.92)

Cash In Transit 31,892.64

Investments 30,700,138.07

Petty Cash 4,400.00

TOTAL: January 31, 2013 **\$ 29,890,196.79**

GATEWAY TECHNICAL COLLEGE

MONTHLY INVESTMENT REPORT

JULY 2012 - JUNE 2013

	Investments At Beginning Of Month	Investments At End Of Month	Change In Investments For Month	Investments Income For Month	YTD Investments Income	Average Monthly Rate of Investment Income
July-12	\$ 13,580,666	\$ 18,282,800	\$ 4,702,134	\$ 2,134	\$ 2,134	0.15
AUGUST	18,282,800	30,835,586	12,552,786	2,786	4,920	0.15
SEPTEMBER	30,835,586	26,839,240	(3,996,346)	3,654	8,574	0.16
OCTOBER	26,839,240	24,642,645	(2,196,595)	3,406	11,980	0.16
NOVEMBER	24,642,645	17,545,283	(7,097,362)	2,638	14,618	0.16
DECEMBER	17,545,283	13,397,491	(4,147,792)	2,208	16,826	0.16
January-13	13,397,491	30,700,138	17,302,647	2,647	19,473	0.15
FEBRUARY	-	-	-	-	-	-
MARCH	-	-	-	-	-	-
APRIL	-	-	-	-	-	-
MAY	-	-	-	-	-	-
JUNE	-	-	-	-	-	-

INVESTMENT SCHEDULE

January 31, 2013

<u>NAME OF BANK/INST</u>	<u>DATE INVESTED</u>	<u>DATE OF MATURITY</u>	<u>AMOUNT</u>	<u>INTEREST RATE</u>	<u>PRESENT STATUS</u>
LOCAL GOV'T POOL	Various	Open	\$ 6,207,845	0.13	OPEN
WELLS FARGO	Various	Open	<u>\$ 24,492,293</u>	0.15	OPEN
		TOTAL	<u>\$ 30,700,138</u>		

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action X
Information _____
Discussion _____

PERSONNEL REPORT

Summary of Item: Monthly Personnel Activity Report

Employment Approvals: New Hires
Promotion
Retirements
Termination
Employment Approvals: Casual, Non-Instructional

Ends Statements and/or Executive Limitations:
Section 3: Executive Limitations
Policy 3.3 - Compensation & Benefits

Staff Liaison: William Whyte

03/21/13

PERSONNEL REPORT
March 2013

EMPLOYMENT APPROVAL: NEW HIRES

George Andrews III, Cleaner, Facilities; Kenosha; Annual Salary: \$28,017.60; effective February 4, 2013

Tricia J. Andrews, Custodian, Facilities; Elkhorn; Annual Salary: \$38,584.00; effective February 20, 2013

Mary Harpe, Administrative Assistant, President's Office; Kenosha; Annual Salary: \$44,000; effective February 25, 2013

Jason H. Kemp, Academic Advisor, Student Development; Burlington; Annual Salary \$62,000; effective February 11, 2013

Sarah M. Mueller, Library Technician, Library; Racine; Annual Salary: \$43,638.40; effective February 13, 2013

Diana Soares, Cleaner, Facilities; Racine; Annual Salary: \$28,017.60; effective February 15, 2013

Robert G. Williams, Mechanic, Facilities; Racine; Annual Salary \$49,025.60; effective February 25, 2013

PROMOTION:

Celeste Henken, Foundation & Alumni Relations Coordinator, Foundation; Kenosha; Annual Salary: \$54,246.40; previously Foundation Liaison; effective December 31, 2012

RETIREMENTS:

Ellen Ferentz, Instructor Adult High School, Development Education; Racine; effective May 10, 2013

Linda Hillehiem, Instructor Surgical Tech, Health Occupations; Kenosha; effective August 26, 2013

Diane Ingalsbe, Instructor Academic Support Center, Development Education; Racine; effective May 10, 2013

John L. Jansky, Instructor Psychology, General Studies; Elkhorn; effective May 10, 2013

Patsy Norman, Instructor-Child Care, Service Occupations; Racine; effective May 3, 2013

Karen M. Severson, Instructor Nursing, Health Occupations; Kenosha; effective May 10, 2013

Charles D. Wasik, Instructor Automotive Tech, Manufacturing, Engineering & Transportation; Racine; effective June 17, 2013

TERMINATION:

Aaron Hollow, Cleaner, Facilities; Kenosha; effective February 22, 2013

EMPLOYMENT APPROVALS: CASUALS, NON-INSTRUCTIONAL

Name	Assignment	Supervisor
Bates, Kiera	Federal Work Study	Madsen, D.
Jelinek, Ashley	Federal Work Study	O'Connell, B.
Smallwood-Rideaux, Phyllis	Tutor	O'Donnell, M.
Leberecht, Beth	Federal Work Study	Summers, T.
Leberecht, Kelli		
Shields, Jason	EMS Teaching Assistant	Simmons, T.
King, James	Tutor	Thompson, S.
Brennfleck, Meghann		
Marshall, Tracy		
Schmaling, Jamie	Tutor	Tutlewski, C.
Short, Mark		
Treffert, Heather		
Vasquez, Ricardo		

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____X
Information _____
Discussion _____

GRANT AWARDS

Summary of Item: The college has been informed of two grant awards. One is a Workforce Advancement Training grant that was previously awarded and has now been revised. Changes to the training plan in the grant were made at the company's request. The second grant is a small grant which will offset the cost of a Test Writing Workshop that will be hosted by Gateway and video-streamed to the other WTCS colleges.

Attachments: Grant Awards – March 2013

**College Strategic Directions
and/or Executive Limitations:** Wisconsin Statutes 38.14(4)
Section 3 - Executive Limitations
Policy 3.5 - Financial Condition
College Strategic Direction #5

Staff Liaison: Anne Whynott



MARCH 2013 GRANT AWARDS

Project Number	Title	Activities	Time Frame	Number Served	Funding Source	Project Costs	Federal/State Other Fund	Match Funds
176	Poclain Hydraulics	Provide in-house training in hydraulics, blueprint reading, gauging and inspection, and CNC offsets and operations. The company expects to see increases in production and quality.	7/1/12 to 06/30/13	50	WTCS/ WATG	\$ 28,046	\$28,046 100%	\$0
028	Test Writing Workshop	Provide an educational workshop to Associate Degree Nursing Program instructors throughout the WTCS. Workshop to be held on the Gateway Technical College campus and will also be video-streamed to any and all WTCS colleges who wish to receive content as well as open to all faculty in WTCS Allied Health programs.	7/1/12 to 06/30/13	N/A	WTCS/ NEO	\$ 2,000	\$2,000 100%	\$0

KEY:
 WTCS/WATG: Workforce Advancement Training Grants through Wisconsin Technical College System.
 WTCS/NEO: New & Expanding Occupations through Wisconsin Technical College System.

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call	_____
Action	<u> X </u>
Information	_____
Discussion	_____

CONTRACTS FOR INSTRUCTIONAL DELIVERY

- Summary of Items:
- 1. 38.14 Contract reports for February 2013 over \$500**
lists all contracts for service of \$500 or greater completed or in progress for the time period of February 2013.
 - 2. 38.14 Contract reports for February 2013 under \$500 -**
lists all contracts for service less than \$500 completed or in progress for the time period of February 2013.

Ends Statements and/or Executive Limitations:
Policy 4.4 College Strategic Directions/Ends Statements #1 and #3

Staff Liaison: Debbie Davidson

**38.14 CONTRACT REPORT
FOR THE PERIOD OF FEBRUARY 2013**

Gateway Technical College
Contracts over \$500.00

Contract Number	Company & City	Type of Recipient	Services	Type of Service	Dates	Estimated Cost of Service	Course Number	Number Served
2013-0275	Meredith's Culligan WATG 172 Union Grove	41	Basic Electronics PowerPoint 1 Excel 1	CT	2/2/13- 6/30/13	3,410.00	605-448-3zba 103-420d-1zbm 103-491g-1zbm	33
2013-0290	Forest County Potawatomi Milwaukee	41	BISCSI IN 250 Fiber	CT	2/11/13- 3/22/13	20,562.00	150-410-3cdp,3cdq	7
2013-0291	SC Johnson Racine	41	Technical Assistance	TA	1/14/13- 5/3/13	17,640.00	900-003-3m13	1
2013-0293	NC3 Milwaukee	41	Technical Assistance	TA	11/5/12- 11/6/12	1,250.00	900-019-2m19	1
2013-0294	InSinkErator Racine	41	Technical Assistance	TA	1/15/13- 5/15/13	65,047.50	900-003-3m12	1
2013-0295	Kenosha Area Business Alliance Kenosha	41	Fundamentals of Supervision 1	CT	1/9/13- 2/8/13	1,764.00	196-461-3zbk	23
2013-0299	Gateway Foundation Inc. CNC Boot Camp Kenosha	18	CNC Intro CNC Machine Operations CNC Offsets Gauging Blueprint Reading Lean Six Sigma Manufacturing Shop Safety Writing Principles Speaking Principles Applied Math	CT	1/14/13- 4/19/13	71,614.80	420-342-3rba 420-343-3rba 420-344-3rba 420-345-3rba 421-376-3rba 623-146-3rba 623-147-3rba 801-301-3rba 801-302-3rba 804-370-3rba	20
2013-0300	KUSD/Tremper Kenosha	11	Retailing Marketing Principles	CT	9/4/12- 6/16/13	15,311.20	104-127t-3zite 104-101t-2ztg	5
2013-0301	Burlington High School Burlington	11	Chinese 2	CT	1/22/13- 5/3/13	3,827.80	802-115-3zba	1
2013-0302	Central High School Salem	11	Chinese 2	CT	1/22/13- 5/3/13	3,827.80	802-115-3zbb	1
2013-0304	Delavan/Darien High School Delavan	11	Chinese 1	CT	1/22/13- 5/3/13	3,827.80	802-114-3zba	1

2013-0306	Messmer High School Milwaukee	11	Chinese 2	CT	1/22/13- 5/3/13	3,827.80	802-115-3zbe	2
2013-0307	Waterford High School Waterford	11	Chinese 2	CT	1/22/13- 5/3/13	3,827.80	802-115-3zbf	1
2013-0308	Waterford High School Waterford	11	Intro to Psychology	CT	1/22/13- 5/3/13	3,827.80	809-198-3rba	16
2013-0309	Waterford High School Waterford	11	Dev. Psychology	CT	1/22/13- 5/3/13	3,827.80	809-188-3rba	15
2013-0310	Messmer High School Milwaukee	11	Dev. Psychology	CT	1/22/13- 5/3/13	3,827.80	809-188-3rbb	2
2013-0311	Waterford High School Waterford	11	Intro To Sociology	CT	1/22/13- 5/3/13	3,827.80	809-196-3rba	1
2013-0312	Elkhorn High School Elkhorn	11	ASL 1	CT	1/22/13- 5/3/13	2,565.20	533-126-3zbe	11
2013-0313	Burlington High School Burlington	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3eba	4
2013-0314	Central High School Salem	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3ebb	8
2013-0315	Elkhorn High School Elkhorn	11	ASL 1	CT	1/22/13- 5/3/13	2,565.20	533-126-3zba	5
2013-0316	Big Foot High School Walworth	11	ASL 1	CT	1/22/13- 5/3/13	2,565.20	533-126-3zbb	1
2013-0317	Delavan/Darien High School Delavan	11	ASL 1	CT	1/22/13- 5/3/13	2,565.20	533-126-3zbd	1
2013-0318	Waterford High School Waterford	11	ASL 1	CT	1/22/13- 5/3/13	2,565.20	533-126-3zbc	9
2013-0319	Elkhorn High School Elkhorn	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3zbc	14
2013-0320	Williams Bay High School Williams Bay	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3zba	3
2013-0321	Messmer High School Milwaukee	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3zbf	6
2013-0322	Waterford High School Waterford	11	ASL 2	CT	1/22/13- 5/3/13	2,565.20	533-127-3zba	1
2013-0328	KUSD	11	Outlook 2	CT	1/28/13	5,217.00	103-448d-3zbk	109

2013-0334	Kenosha KUSD/Tremper Kenosha	11	Word 2 Excel 2 Word 3	Nursing Assistant	CT	1/29/13- 3/26/13	6,528.48	103-448e- 3zbt,3zbu 103-473g-3zbk 103-476a- 3zbt,3kbl 103-435a-3zbc	15
2013-0335	KUSD/Indian Trail Academy Kenosha	11	Nursing Assistant	Nursing Assistant	CT	1/29/13- 3/26/13	6,528.48	543-300-3z1d	12
2013-0336	KUSD/Horizon Kenosha	11	Auto IT for Transportation	Auto IT for Transportation	CT	1/29/13- 2/28/13	2,850.20	602-122-3h1c	11
2013-0339	Dickow-Cyzak Carpet One Kenosha	41	20/20 Kitchen Design	20/20 Kitchen Design	CT	2/15/13- 2/22/13	1,176.00	304-440-3kba	3
2013-0340	Kenosha Area Business Alliance Kenosha	41	Fundamentals of Supervision 2	Fundamentals of Supervision 2	CT	2/15/13- 3/15/13	3,528.00	196-465-3zba 196-465-3zbb	12
2013-0345	CNH Sturtevant	41	Project Management	Project Management	CT	2/11/13- 4/18/13	2,668.16	196-895a-3zbc	10
2013-0346	Southport Heating Kenosha	41	Rooftop HVAC	Rooftop HVAC	CT	2/16/13	588.00	601-427-3kba	2
2013-0347	KUSD/Lakeview Pleasant Prairie	11	CAD Solidworks	CAD Solidworks	CT	1/19/3- 6/11/13	8,496.64	606-128-311a,311b	22

Type of Service Recipient

- 11=Public Educational Inst./K-12
- 13=Public Educ. Inst./K-12-Slotter
- 15=Multiple Educational Inst.
- 18=Public Educ. Inst./Postsecondary
- 19=Private Educational Institutions
- 21=WI Local Governmental Units
- 22=Indian Tribal Governments
- 23=Economic Development Corp.
- 24=County Board of Supervisors
- 25=Multiple Local Governmental Units
- 31=State of Wisconsin
- 32=WI Dept. of Corrections
- 33=WI Division of Voc. Rehabilitation
- 35=Multiple State Governmental Units
- 41=Business & Industry
- 42=Community Based Organization
- 43=Workplace Education initiative
- 44= WMEP Related Contracts
- 45=Multiple Business &/or Industries
- 47= WAT Grant
- 51=Federal Government
- 55=Multiple Federal Government Units
- 61=Foreign Governments
- 62=States Other Than WI
- 63=Out of State Businesses

Type of Service

- C=Customized Instruction
- T=Technical Assistance
- F=Fiscal & Management Service

District Contact _____ Date _____

District Contact _____ Date _____
I affirm that the foreign and out-of-state contracts in this report are in compliance with the requirements of s.38.14(3), Wisconsin Statutes.

President _____ Date _____

**38.14 CONTRACT REPORT
FOR THE PERIOD OF FEBRUARY 2013**

Gateway Technical College
Contracts Under \$500.00

Contract Number	Company & City	Type of Recipient	Services	Type of Service	Dates	Estimated Cost of Service	Course Number	Number Served
2013-0292	InSinkErator Racine	41	Excel Blueprint Reading	CT	12/15/13- 1/18/13	382.00	103-103-2zba 606-111-2zba	4

Type of Service Recipient

- 11=Public Educational Inst./K-12
- 13=Public Educ. Inst./K-12-Slotter
- 15=Multiple Educational Inst.
- 18=Public Educ. Inst./Postsecondary
- 19=Private Educational Institutions
- 21=WI Local Governmental Units
- 22=Indian Tribal Governments
- 23=Economic Development Corp.
- 24=County Board of Supervisors
- 25=Multiple Local Governmental Units
- 31=State of Wisconsin
- 32=WI Dept. of Corrections
- 33=WI Division of Voc. Rehabilitation
- 35=Multiple State Governmental Units
- 41=Business & Industry
- 42=Community Based Organization
- 43=Workplace Education initiative
- 44=WMEP Related Contracts
- 47 WAT Grant
- 45=Multiple Business &/or Industries
- 51=Federal Government
- 55=Multiple Federal Government Units
- 61=Foreign Governments
- 62=States Other Than WI
- 63=Out of State Businesses

Type of Service

- C=Customized Instruction
- T=Technical Assistance
- F=Fiscal & Management Service

District Contact	Date
District Contact	Date
District Contact	Date
I affirm that the foreign and out-of-state contracts in this report are in compliance with the requirements of s.38.14(3), Wisconsin Statutes.	
President	Date

Workforce & Economic Development Division Contracts for Service as of March 1, 2013

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Case End Date	Instructor	Cost
2013-0007		Cancelled										
2013-0008	R	Burlington High School Burlington	R	Michael Raether	Jo Hart	Sent to billing 1/8/13	9/6/12-12/15/12	Nursing Assistant	543-300-2bba	12/15	Jo Hart	4,080.30
2013-0009	R	Waterford High School Waterford	R	Keith Brandstetter	Jo Hart	Sent to billing 1/8/13	9/6/12-12/15/12	Nursing Assistant	543-300-2bbb	12/15	Jo Hart	4,080.30
2013-0010	W	Elkhorn High School Elkhorn	W	Tina Bosworth	Jo Hart	Sent to billing 12/56/12	9/6/12-12/06/12	Nursing Assistant	543-300-2eba	12/6	Jo Hart	3,916.80
2013-0011	W	Delavan-Darien High School Delavan	W	Mark Schmitt	Jo Hart	Sent to billing 12/56/12	9/6/12-12/06/12	Nursing Assistant	543-300-2ebb	12/6	Jo Hart	3,525.12
2013-0012	K	Wilmot High School Wilmot	K	Cheryl Kothe	Jo Hart	Sent to billing 12/56/12	9/6/12-12/06/12	Nursing Assistant	543-300-2zbc	12/6	Jo Hart	3,133.44
2013-0013	W	Badger High School Lake Geneva	W	Robert Kopydlowski	Jo Hart	Sent to billing 12/56/12	9/6/12-12/06/12	Nursing Assistant	543-300-2zbd	12/6	Jo Hart	2,350.08
2013-0014		FY12										
2013-0015	W	VANGUARD Big Foot High School - Walworth	W	Dorothy Kaufman	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m15	12/12		3,000.00
2013-0016	W	VANGUARD Big Foot High School - Walworth	W	Dorothy Kaufman	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/9/13	Virtual Technical Assistance	900-019-3m15	12/12		3,000.00
2013-0017	W	VANGUARD Delavan-Darien HS Delavan	W	Tracy Deavers	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m16	12/12		3,000.00
2013-0018	W	VANGUARD Delavan-Darien HS Delavan	W	Tracy Deavers	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m16	12/12		3,000.00
2013-0019	W	VANGUARD Elkhorn HS - Elkhorn	W	Greg Wescott	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m17	12/12		3,000.00
2013-0020	W	VANGUARD Elkhorn HS - Elkhorn	W	Greg Wescott	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m17	12/12		3,000.00
2013-0021	O	VANGUARD Messmer HS - Milwaukee	O	Mike Bartles	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m18	12/12		3,000.00
2013-0022	O	VANGUARD Messmer HS - Milwaukee	O	Mike Bartles	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m18	12/12		3,000.00
2013-0023	O	VANGUARD Milwaukee Public Museum - Mliw	O	Gaye-Lynn Clyde	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m14	12/12		1,000.00
2013-0024	O	VANGUARD Milwaukee Public Museum - Mliw	O	Gaye-Lynn Clyde	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m14	12/12		1,000.00
2013-0025	R	VANGUARD Waterford HS - Waterford	R	Keith Brandstetter	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m11	12/12		3,000.00
2013-0026	R	VANGUARD Waterford HS - Waterford	R	Keith Brandstetter	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m11	12/12		3,000.00
2013-0027	W	VANGUARD Williams Bay HS - Williams Bay	W	Dr. Fred Vorplo	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m12	12/12		3,000.00

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0028		Vanguard Williams Bay HS - Williams Bay	W	Dr. Fred Vorlop	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m12	12/12		3,000.00
2013-0029		Vanguard WI School for the Deaf - Delavan	W	Alex Slappey	Jeff Robshaw	Sent to billing 5/4/12	9/6/12-12/12/12	Virtual Technical Assistance	900-019-2m13	12/12		1,000.00
2013-0030		Vanguard WI School for the Deaf - Delavan	W	Alex Slappey	Jeff Robshaw	Sent to billing 5/4/12	1/16/13-5/8/13	Virtual Technical Assistance	900-019-3m13	12/12		1,000.00
2013-0031		FY12										
2013-0032	C	Forest County Potawatomi Gaming Commission -Milw	O	John Wallner	Randy Reusser	Sent to billing 9/25/12	7/9/12-7/14/12	BICSI IN101	150-411-1zbx	7/14	R. Reusser	9,849.00
2013-0039		Elkhorn High School Elkhorn	W	Tina Bosworth	Mary Blue	Sent to billing 11/14/12	9/6/12-12/20/12	ASL 3	533-128-2eba	12/20	M. Mair	1,026.08
2013-0040		Central High School Salem	K	Gail Netzer-Jensen	Mary Blue	Sent to billing 11/16/12	9/10/12-12/21/12	Mandarin Chinese	802-113-2zbb	12/21	Xin Hill	382.78
2013-0041		Elkhorn High School Elkhorn	W	Tina Bosworth	Mary Blue	Sent to billing 11/16/12	9/10/12-12/21/12	Mandarin Chinese	802-113-2zbc	12/21	Xin Hill	1,148.34
2013-0042		Waterford High School Waterford	R	Keith Brandstetter	Mary Blue	Sent to billing 11/19/12	9/10/12-12/21/12	Mandarin Chinese	802-113-2zbd	12/21	Xin Hill	2,296.68
2013-0043		Elkhorn High School Elkhorn	W	Tina Bosworth	Mary Blue	Sent to billing 11/14/12	9/6/12-12/20/12	ASL 2	533-127-2eba	12/20	M. Mair	2,052.16
2013-0044		Williams Bay High School <i>Cancelled</i>	W	Barry Butters	Mary Blue	cancelled	9/6/12-12/20/12	ASL 2	533-127-2ebb	12/20	M. Mair	0.00
2013-0045		Big Foot High School Walworth	W	Bob Sullivan	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL1	533-126-2ebc	12/20	M. Mair	1,282.60
2013-0046		Central High School Salem	K	Gail Netzer-Jensen	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL1	533-126-2ebd	12/20	M. Mair	1,282.60
2013-0047		Burlington High School Burlington	W	Michael Raether	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL1	533-126-2eba	12/20	M. Mair	1,026.08
2013-0048		Central High School Salem	K	Gail Netzer-Jensen	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL1	533-126-2ebb	12/20	M. Mair	1,539.12
2013-0049		Big Foot High School Walworth	W	Barry Butters	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	Medical Terminology	501-101-2eba	12/20	R Formanek	3,062.24
2013-0050		Burlington High School Burlington	R	Michael Raether	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	Medical Terminology	501-101-2ebb	12/20	R Formanek	3,062.24
2013-0051		Messmer High School Milwaukee	O	Mike Bartels	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	Medical Terminology	501-101-2ebc	12/20	R Formanek	1,148.34
2013-0052		Messmer High School Milwaukee	O	Mike Bartels	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL 1	533-126-2ebe	12/20	M. Mair	1,282.60
2013-0053		Elkhorn High School Elkhorn	E	Tina Bosworth	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL 1	533-126-2ebf	12/20	M. Mair	3,847.80
2013-0054		Delavan-Darien High School Delavan	W	Cora Rund	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL 1	533-126-2ebg	12/20	M. Mair	1,795.64
2013-0055		Elkhorn High School Elkhorn <i>cancelled</i>	O	Tina Bosworth	Mary Blue	cancelled	9/6/12-12/20/12	ASL 1	533-126-2ebh	12/20	M. Mair	0.00
2013-0056		Waterford High School Waterford	R	Keith Brandstetter	Mary Blue	Sent to billing 11/19/12	9/6/12-12/20/12	ASL 1	533-126-2ebi	12/20	M. Mair	2,565.20

Contract Number	ATC	Company	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0089		Kenosha County Job Center Kenosha	Barb Welch	K	Lauri Howard		Sent to billing 9/25/12	8/1/12-8/31/12	Comm 100 Comm 200 Comm GED Reading 1100 Reading 200 Reading 300 Math 100 Math 200 Math GED	851-720-1zba 851-740-1zba 851-798-1zba 858-720-1zba 858-750-1zba 858-798-1zba 854-720-1zba 854-750-1zba 854-798-1zba	8/31	K. Laybourn D. Johnson	4,428.00
2013-0090		FY12											
2013-0091		FY12											
2013-0092		FY12											
2013-0093		NC3 Pleasant Prairie FY12	Joanie Brookhouse	K	Beth Tilley		PD	7/13/2012	Technical Assistance - CDL	900-019-1m1n		Eagle	3,950.00
2013-0094													
2013-0095		Burlington High School Burlington	Michael Raether		Mary Blue		I	9/6/12-12/19/12	Mandarin Chinese	802-113-2ZBF	12/19	Xin Hill	381.78
2013-0096		Johnson Wax Racine	Patrice Bishop	R	Kim Sanderson		Sent to billing 7/26/12	9/27-10/4/12	Project Advanced	103-464A-2SBA	10/4	Kim Sanderson	1,176.00
2013-0097		Johnson Wax Racine	Patrice Bishop	R	Kim Sanderson		Sent to billing 7/26/12	8/20-8/27/12	Project Beginning	103-404B-1SBA	8/27	Kim Sanderson	1,416.00
2013-0098		Part of A&E FY12											
2013-0099		Part of A&E FY12											
2013-0100		part of 2012-0201 FY12											
2013-0101		CNH Racine	Laurie Ozbolt	R	Craig Maeschen		Sent to billing 10/15/12	9/11/12-10/2/12	Blueprint Reading	421-409g-2zbc	10/2	C. Maeschen	1,764.00
2013-0102		Forest Cty Potawatomi Gaming Milwaukee	John Wallner	O	Randy Reusser		Sent to billing 11/20/12	11/5/12-11/17/12	BICSI IN225 Copper	150-412-2zba	11/17	R. Reusser	8,967.00
2013-0104		Forest Cty Potawatomi Gaming Milwaukee	John Wallner	O	Randy Reusser		Sent to billing 1/8/13	11/5/12-11/17/12	BICSI IN225 Copper	150-412-2zbb	12/22	R. Reusser	8,967.00
2013-0105		KABA Kenosha	Todd Battle	K	Richard Hanson		Sent to billing 9/25	8/15/12-9/21/12	Supervision I	196-461-1zba	9/21	R. Hanson	1,764.00
2013-0107	H	Kenosha Police Dept. Kenosha	John Morrissey	K	Molly Meagher		Sent to billing 11/6/12	8/6/12-8/10/12	Accident Invest. 2	505-414-1h1a	8/10	R. Hallisy	1,225.25
2013-0108	H	Kenosha County Sheriff Kenosha	David Beth	K	Molly Meagher		Sent to billing 11/6/12	8/6/12-8/10/12	Accident Invest. 2	505-414-1h1b	8/10	R. Hallisy	735.15
2013-0109	H	Mt. Pleasant Police Dept. Mt. Pleasant	Tim Zarzecki	R	Molly Meagher		Sent to billing 11/6/12	8/6/12-8/10/12	Accident Invest. 2	505-414-1h1c	8/10	R. Hallisy	490.10
2013-0110	H	Twin Lakes Police Dept. Twin Lakes	Dale Racier	R	Molly Meagher		Sent to billing 11/6/12	8/6/12-8/10/12	Accident Invest. 2	505-414-1h1d	8/10	R. Hallisy	245.05
2013-0111		Big Foot High School Walworth	Bob Sullivan	W	Jo Hart			1/17-5/07/13	Nursing Assistant	543-300-3ZBE	41036	Jo Hart	4,080.30
2013-0112		Burlington High School Burlington	Michael J. Raether	R	Jo Hart			1/28-5/13/13	Nursing Assistant	543-300-3BBA	41042	Jo Hart	4,080.30

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0113		East Troy High School CANCELLED	W									0.00
2013-0114		Elkhorn High School Elkhorn	W	Tina Bosworth	Jo Hart		1/28-5/07/13	Nursing Assistant	543-300-3EBA	41067	Jo Hart	4,080.30
2013-0115		Delavan/Darien High School Delavan	W	Cora Rund	Jo Hart		1/28-5/07/13	Nursing Assistant	543-300-3EBB	41036	Jo Hart	4,080.30
2013-0116		Badger High School Lake Geneva	W	Robert Kopydlowski	Jo Hart		1/16-5/6/13	Nursing Assistant	543-300-3ZBA	41035	Jo Hart	4,080.30
2013-0117		Wilmet High School Wilmet	K	Cheryl Kothe	Jo Hart		1/16-5/6/13	Nursing Assistant	543-300-3ZBB	41035	Jo Hart	4,080.30
2013-0118		Elsworth Prison Contract										
2013-0119		RYOC Prison Contract										
2013-0120		Walworth County Jail Elkhorn	W	John Delaney	Lauri Howard	Sent to billing 1/9/13	9/6/12- 12/19/12	Math 200 ABE Lab Supv	854-750-2z1j 890-721-2z1j 900-020-2z1w	12/19	S. Palmer	11,025.00
2013-0122		Swiss Tech Delavan	W	Cheryl Roth	Richard Hanson	Sent to billing 11/20/12	8/30/12- 10/04/12	Supervision I	196-461-1zbs	10/12	R. Hanson	1,764.00
2013-0127		River Crest Tire & Auto Multi Recipient CFS Mukwonago	O	Mike Kuzba	Matt Janisin	Sent to billing 9/25/12	8/28/12- 8/30/12	Verus Training	602-411-1zb1	8/30	M. Janisin	1,180.00
2013-0128	March 21, 2013	Kenosha Fire Department Kenosha	K	Chief Poltrock	Gary Leyer	Sent to billing 10/30/12	9/12/12- 9/27/12	Basic Refresher Paramedic Ref	531-801-2kba 531-801- 801-2kbb 531-801- 2kbc 531-805- 2kba 531-805- 2kbb 531-805- 2kbc	9/27	B O'Connell	1,494.09
2013-0129		Matt's Auto Repair & Sales Multi-Recipient CFS w/2013-0127 River Crest Eagle, WI	O	Matthew Day	Matt Janisin	Sent to billing 9/25/12	8/28/12- 8/30/12	Verus Training	602-411-1zb2	8/30	M. Janisin	295.00
2013-0130		IRIS USA Inc Pleasant Prairie	K	Sharon Emerson	Kim Sanderson	Sent to billing 11/14/13	10/9/12- 10/30/12	Excel Adv	103-432D-2KBA	10/30	Kim Sanderson	1,838.00
2013-0131		KUSD/Lakeview Pleasant Prairie	K	Mark Hinterberg	John Nelson	sent to billing 1/31/13	9/4-1/25/13	CAD Inter CAD Inter Mech Skills Mech Skills DC/AC I Pneumatics/Hyd	606-127-2L1A 606-127-2L1B 628-109-2L1A 628-109-2L1B 605-113-2L1A 612-102-2L1A	1/25	John Nelson J Jazdzewski M Lazarevic	32,044.68
2013-0132		Waterford High School Waterford	R	Keith Brandstetter	Mary Blue	sent to billing 1/8/13	9/6-12/20/12	Intro to Sociology	809-196-2ZBA	12/20	S Summers	5,358.92
2013-0133		KUSD/Lakeview Pleasant Prairie	K	Mark Hinterberg	Pam See	Sent to billing 11/13/12	9/4-11/9/12	Network Admin IT Essentials	150-111-2L1B 107-193-2L1A	11/9	Pam See	13,619.52
2013-0134		KUSD/Lakeview Pleasant Prairie	L	Mark Hinterberg	Pam See	sent to billing 2/4/13	11/12- 1/25/13	Rerouting CCNAIL Network Concepts	150-124-2L1D 107-114-2L1C	1/25	Pam See	11,267.37

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0135		Badger High School Lake Geneva	W	Bob Kopydlowski	Jane Finkenbine	I	9/04/12- 6/16/13	Mktg Sports Events Hospitality Entrepreneurship Culinary Skills Competition 1 Sanitation & Hygiene Medical Terminology Brakes Systems Auto Serv. Fund DC/AC Digital Electronics Futures in Engineer.	104-109t-2zta 109-101t-2zta 145-105t-2ztc 316-131t-2zta 316-136t-2ztb 316-107t-2zta 501-101-2zte 602-104t-2zta 602-107t- 2ztc,2ztd,2zte 605-113t-2ztb 605-130t-2ztb 605-183t-2zta	12/31	P. Huff R. Tronsen V. Kirk S. Sherman T. Sheeley G. Groom P. Hoppe	66,559.31
2013-0136		Badger High School Lake Geneva	W	Bob Kopydlowski	Jane Finkenbine	I	1/21/13- 6/11/13	Plant Biology for Horticulture Marketing Principles Marketing Principles Mktg/Sports & Events Entrepreneurship I Medical Terminology Steering/Susp. Sys.	001-107T-3ZTA 104-101T-3ZTA 104-101T-3ZTB 104-109T-3ZTA 145-105T-3ZTD 501-101T-3ZTD 602-124T-3ZTA	6/11	Larry Plapp Phil Huff Phil Huff Vanessa Kirk S. Sherman Tom Sheely	
2013-0137 March 21, 2013		Burlington High School Burlington	R	Eric Burling	Jane Finkenbine	I	9/4/12-6/6/13	Pers. Financial Ping PC Basics IT Essentials	114-101t-2zta, 2ztb,2ztc 103-199t-2zta 107-193t-2zta	12/31	J. Gribble M. Peetz	26,054.29
2013-0138		Burlington High School Burlington	R	Eric Burling	Jane Finkenbine	I	1/23/13- 6/7/13	PC Basics Pers. Fin. Planning Pers. Fin. Planning Pers. Fin. Planning Pers. Fin. Planning Entrepreneurship I	103-199T-3ZTA 114-101T-3ZTA 114-101T-3ZTB 114-101T-3ZTC 114-101T-3ZTD 145-105T-3ZTA	6/17	M. Peetz J. Gribble J. Gribble J. Gribble M. Peetz	
2013-0139		Delavan/Darien High School Delavan	W	Mark Schmitt	Jane Finkenbine	I	9/04/12- 1/17/13	Plant Biology for Horticulture	001-107t-2zta	1/17	Marty Speth	8,568.63
2013-0140		Delavan/Dar High School Delavan	W	Mark Schmitt	Jane Finkenbine	I	1/21/13- 6/7/13	Soils & Plant Nutrition	001-141T-3ZTA	6/7	M. Speth	
2013-0141		East Troy High School East Troy	W	Charles Penniston	Jane Finkenbine	I	9/4/12- 1/24/13	PC Basics	103-199t-2ztb	12/31	Marty Speth	6,507.26
2013-0142		East Troy High School East Troy	W	Charles Penniston	Jane Finkenbine	I	1/28/13- 6/7/13	PC Basics	103-199T-3ZTB	5/15	Deb Leising	

Contract Number	ATC	Company	Company Person	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0143		Elkhorn High School Elkhorn	Tina Bosworth	Jane Finkenbine	Jane Finkenbine	I	9/04/12- 6/7/13	Acctg Principles PC Basics Marketing Marketing Sports Retailing Keyboarding Pers. Fin. Planning Medical Terminology Sanitation & Hygiene	101-114t-2zta 103-199t-2ztc 104-101t-2ztc 104-109t-2ztb 104-127t-2zta 106-137t-2zib 114-101t-2ztd 501-101t-2zta,2ztb 316-170t-2zib	12/31	J. Pella P. Brueggemann D. Anderson L. Anzalone S. Steinke S. Wiskie	53,352.68
2013-0144		Elkhorn High School Elkhorn	Tina Bosworth	Jane Finkenbine	Jane Finkenbine	I	1/21/13- 6/7/13	PC Basics Mktg/Sports&Event Keyboarding Apps Keyboarding Appls Entrepreneurship I Sanitation & Hygiene Medical Terminology Medical Terminology	103-199-3ZTC 104-109T-3ZTB 106-137T-3ZTB 106-137T-3ZTC 145-105T-3ZTB 316-170T-3ZTA 501-101T-3ZTA 501-101T-3ZTB	6/7	P. Brueggemann P. Brueggemann D. Anderson D. Anderson P. Brueggemann S. Wiskie S. Steinke S. Steinke	
2013-0145		KUDS/Ind Trail Academy Kenosha	Dr. Bethany Ormseth	Jane Finkenbine	Jane Finkenbine	I	9/4/12- 6/11/13	Entrepreneurship Medical Terminology Intro to Health Comp. Illust. Media Concepts Healthcare Cust Serv Intro to Business	145-101t-2zib 501-101t-2ztc 501-107t-2zta,2ztb 204-125t-2zta 501-104t-2zta 103-137t-2zta	12/31	S. Osenga H. Newberry B. McGonegle S. Bleser	31,127.30
2013-0146		KUSD/Ind Trail Academy Kenosha	Dr. Bethany Ormseth	Jane Finkenbine	Jane Finkenbine	I	1/29/13- 6/11/13	Medical Terminology	501-101T-3ZTC	6/11	H. Newberry	
2013-0147		Kenosha County Jail Kenosha- Kenosha	David Beth	Lauri Howard	Lauri Howard	Sent to billing 1/9/13	9/10/12- 12/19/12	Math for GED Comm Skills 200 GED Orientation	854-798-2z1c 851-740-2z1k 890-721-2m1k	12/19	D. Greve C. Doorn	3,000.00
2013-0148		Racine County Jail Racine - Racine	Geoffrey Greivelanderinger	Lauri Howard	Lauri Howard	Sent to billing 1/9/13	9/10/12- 12/21/12	Comm for GED Math for GED Comm Skills 200 GED Orientation	851-798-2z1p,2z1j 854-798-2z11,2z1j 851-740-2z1j 890-721-2m1r	12/21	F. Eulingborough J. Auer	9,000.00
2013-0149		Kenosha County Job Center Kenosha	Terri Johnson	Beth Tilley	Beth Tilley	sent to billing 9/0/12	7/9/12- 8/10/12	Technical Assistance - CDL	900-019-1m1x		Eagle	2,710.00
2013-0150		NC3 Pleasant Prairie	Joanie Brookhouse	Beth Tilley	Beth Tilley	PD	8/13/2012	Tech Assistance - CDL	900-019-2m1j		Eagle	8,400.00
2013-0151		Kenosha Area Business Alliance Kenosha	Todd Battle	Richard Hanson	Richard Hanson	Sent to billing 11/20/12	9/28/12- 11/02/12	Fund. Supervision II	196-465-zzba	11/2	R. Hanson	1,764.00
2013-0152		NECA/IBEW-494 Wauwatosa	John Cyer	Randy Reusser	Randy Reusser	Sent to billing 1/9/13	10/22/12- 12/02/12	BICS1 225 BICS1 250	150-412-2cba 150-410-2cba	12/1	R. Reusser	24,212.16
2013-0153		Lavelle Industries WATG -193	Nathan Braun	Rick Lofy	Rick Lofy	I	9/12/12- 6/30/13	Maint. Best Practices LSS Green Belt ISO Internal Auditor Hydraulic Elec Schm		6/30	R. Lofy R. Hanson	21,952.00
2013-0155		Burlington										
2013-0198												

Contract Number	ATC	Company	Only	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0156		Bradshaw Medical	K	Keith Easter	Rick Lofy	I	8/28/12-6/30/13	LSS Green Belt	623-808-1hba	12/2	R. Lofy	22,832.00
2013-0157	H	WATG 191 Kenosha										
2013-0158		Honeywell Cable Products	K	Jeannie Leafblad	Kim Sanderson	I	9/10/12-tba	Project Mgmt	196-895a-2zba	11/16	R. Hanson	58,036.00
2013-0160		WATG 144 Pleasant Prairie										
2013-0161		GTC Foundation, Inc Kenosha	K	Jane Finkenbine	Rick Lofy	I	9/10-12/14/12	CNC Intro CNC Mach Op CNC Offsets Gauging Blueprint Rdg LEAN/Six Sigma Mfg Shop Safety Oral/Interpersonal Applied Math	420-342-2tba 420-343-2tba 420-344-2tba 420-345-2tba 421-376-2tba 623-146-2tba 623-147-2tba 801-196-2tba 804-370-2tba	12/14	Rick Lofy C Maeschen Neil Petersen L Wilkins S Yousuf	54,375.00
2013-0163		Kenosha County Job Center Kenosha	K	Jane Finkenbine	Rick Lofy	sent to billing 1/8/13	9/10-12/14/12	CNC Intro CNC Mach Op CNC Offsets Gauging Blueprint Rdg LEAN/Six Sigma Mfg Shop Safety Oral/Interpersonal Applied Math	420-342-2kba 420-343-2kba 420-344-2kba 420-345-2kba 421-376-2kba 623-146-2kba 623-147-2kba 801-196-2kba 804-370-2kba	12/14	Rick Lofy C Maeschen Neil Petersen L Wilkins S Yousuf	14,500.00
2013-0165		Scot Forge Clinton	W	Jane Finkenbine	Rick Lofy	I	9/10-12/14/12	CNC Intro CNC Mach Op CNC Offsets Gauging Blueprint Rdg LEAN/Six Sigma Mfg Shop Safety Oral/Interpersonal Applied Math	420-342-2kbb 420-343-2kbb 420-344-2kbb 420-345-2kbb 421-376-2kbb 623-146-2kbb 623-147-2kbb 801-196-2kbb 804-370-2kbb	12/14	Rick Lofy C Maeschen Neil Petersen L Wilkins S Yousuf	3,625.00
2013-0166		KUSD/LakeView Adv Tech Center Pleasant Prairie	K	Mark Hinterberg	Pam See	I	1/29-6/11/13	Switching & WAN Intro-Programming Network Security Intro to Java	150-135-3L1A 152-126-3L1A 150-194-3L1A 152-138-3L1A	6/11	Pam See	38,853.00
2013-0167												
2013-0168												
2013-0169		KUSD/LakeView Adv Tech Center Pleasant Prairie	K	Mark Hinterberg	Jane Finkenbine	I	9/24/12-1/25/13	Digital Electronics	605-130T-Zztc	12/31	T Garringer	7,965.60
2013-0170		KUSD/LakeView Adv Tech Center Pleasant Prairie	K	Mark Hinterberg	Jane Finkenbine	I	Spring 2012	transcripted		6/11		
2013-0171		RUSD/Case High School Racine	R	Jeff Eben	Jane Finkenbine	I	Fall 2012	transcripted	104-127t-2zte	12/31	D Cronkright	5,358.98
2013-0172		RUSD/Case High School Racine	R	Jeff Eben	Jane Finkenbine	I	1/28/13-6/11/13	Marketing Principles	104-101T-3ZTG	6/11	D. Cronkright	

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0189 2013-0190		Poclain Hydraulics WATG 176 Sturtevant	R	Steve Newell	Lauri Howard	I	9/12/12- 6/30/13	Hydraulics Blueprint Reading Gauge & Inspection CNC Offsets		TBD	C. Maeschen	32,804.00
2013-0191 2013-0192		Pentair WATG 167 Delavan	W	Scott Woodward	Lauri Howard	I	3/15/13- 6/30/13	Blueprint Reading Basic Metrology	606-437b- 3zbx,3zby,3zbx	6/30	C. Maeschen	16,405.00
2013-0193 2013-0194		Fred Knapp Engraving WATG 146 Racine	R	John Boticki	Lauri Howard	I	9/10/12- 6/30/13	Lean Six Sigma Green Belt PC Basics Excel 1	623-808-zzbf 103-418h-1zbk 103-417c-1zbk	TBD	R. Lofy K. Sanderson	9,333.00
2013-0196		Diversey Racine - Cancelled				PEND		Business Writing				0.00
2013-0197		Scot Forge Spring Grove, IL	O	Lindsey Canell	Craig Maeschen	Sent to billing 11/27/12	10/18/12- 11/07/12	GD&T	606-415-2zbs	11/7	C. Maeschen	4,452.02
2013-0198		part of 2013-0153										
2013-0199		NAMI - Kenosha County Kenosha		Jack Rose	Molly Meagher	Sent to billing 10-11-12	9/17/12- 9/21/12	Technical Assistance: CIT	900-019-2k1a	9/21	NAMI	2,147.98
2013-0200	H	SysTech International New Berlin	O	Jack Pierce	Matt Janisin	Sent to billing 11/26/12	9/25/12- 11/27/12	Emissions Testing	602-407-2zb1 602-407-2zb2	9/25 10/30 11/27	M. Janisin	882.00
2013-0201		In-Sink-Erator Racine	R	Steve Mueller	Richard Hanson	I	Fall 2012	TA	900-003-2M11	12/21	Richard Hanson Dan Neuman Ki Sanderson	63,842.50
2013-0202		Johnson Wax Racine	R	Patrice Biskup	Dan Neuman	sent to billing 1/8/13	Fall 2012	TA	900-003-2M13	12/21	Dan Neuman	17,640.00
2013-0203		KUSD/LakeView Tech Pleasant Prairie	K	Greg Wright	John Nelson	sent to billing 1/8/13	9/4-1/25/13	CIM Int Mf I CIM Int Mf II	628-123-2L1A 628-124-2L1A	1/25	John Nelson	14,176.08
2013-0204		Part of 2012-0211 Edstrom										
2013-0205		Kenosha Fire Department Kenosha	K	Chief Poltrock	Gary Leyer	Sent to billing 10/30/12	10/2/12- 10/10/12	EMS Ce 4hr	531-801-2BBA 531-801-2BBB	10/10	M Mansell J Wuerker	398.64
2013-0206		Elkhorn High School Elkhorn	W	Tina Bosworth	Mary Blue	sent to billing 11/14/12	9/6/12- 12/20/12	ASL I	533-126-2ZBL	12/20	Mary Mair	3,591.28
2013-0207 2013-0208 2013-0209		Part of Intertractor 2012-0201										
2013-0210		Part of Twin Disc 2012-0213										
2013-0215		Part of Edstrom 2012-0211										
2013-0216		CNH Racine	R	Laurie Ozbolt	Craig Maeschen	Sent to billing 11/20/12	10/16/12- 11/13/12	GD&T	606-415-2zbc	11/13	C. Maeschen	3,905.95
2013-0217		WE Energies Pleasant Prairie	K	Robert Weisheim	Craig Maeschen	Sent to billing 10/29/12	10/2/12- 10/12/12	Lathe Milling	420-432-2rbw 430-433-2bw	10/5/12 10/12/12	C. Maeschen	12,044.40
2013-0218		GTC Foundation, Inc.	k	Jennifer Charpentier	Julie Capelli	I	3/25-4/29/13	Nursing Assistant Boot Camp	543-300-3R1G	4/29	Pat oniko	11,544.32

Contract Number	ATC	Company	Company Person	Only	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0223		NC3 Pleasant Prairie	Joanie Brookhouse	K	Beth Tilley	Beth Tilley	Paid	9/24/2012		900-019-2m1z		Eagle Training	7,400.00
2013-0224		Lake County WDC Waukegan IL	Felecia Nixon	O	Beth Tilley	Beth Tilley	Sent to billing 10-16-12	9/24/12-10/26/12	Technical Assistance - CDL	900-019-2m1w		Eagle Training	3,950.00
2013-0230		PPG Partners LLC Kenosha	Debbie Stevens	K	Kim Sanderson	Kim Sanderson	Sent to billing 12/6/12	10/25/12	Excel 1	103-435e-2zba	10/25	Kim Sanderson	691.67
2013-0231		Waterford High School Waterford	Keith Brandstetter	R	Mary Blue	Mary Blue	I	1/28/12-5/8/13	Nursing Assistant	543-300-3BBC	5/8	H. Holder	1,224.09
2013-0232		Waterford High School Waterford	Keith Brandstetter		Lauri Howard	Lauri Howard	I	3/5-5/16/13	Pre-Technical Writing	851-760-3Z1A	5/13	T. Gadbury	3,240.00
2013-0233		KABA Kenosha	Todd Battle	K	Richard Hanson	Richard Hanson	Sent to billing 12/6/12	11/09/12-12/19/12	Fund of Supv 3	196-460-2zbb	12/19	R. Hanson	1,764.00
2013-0234		PPG Partners Kenosha	Debbie Stevens	K	Kim Sanderson	Kim Sanderson	Sent to billing 12/7/12	11/01/12-11/02/12	Excel 2 Excel 3	103-435e-2zbb 103-466a-2zbc	11/01/12 11/02/12	Kim Sanderson	1,836.00
2013-0235		# not used											
2013-0236		Racine County Sheriff Racine		R	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1A	11/9	G. Szablewski	796.44
2013-0237		UW Milwaukee PD Milwaukee		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1B	11/9	G. Szablewski	265.48
2013-0238		Brown Deer PD Brown Deer		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1C	11/9	G. Szablewski	132.74
2013-0239		Greenfield PD Greenfield		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1D	11/9	G. Szablewski	132.74
2013-0240		Milwaukee PD Milwaukee		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1E	11/9	G. Szablewski	132.74
2013-0241		West Milwaukee PD West Milwaukee		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1F	11/9	G. Szablewski	132.74
2013-0242		Mt. Pleasant PD Racine		R	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1G	11/9	G. Szablewski	132.74
2013-0243		Pleasant Prairie PD Pleasant Prairie		K	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1H	11/9	G. Szablewski	132.74
2013-0244		Twin Lakes PD Twin Lakes		R	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1i	11/9	G. Szablewski	132.74
2013-0245		Whitefish Bay PD Whitefish Bay		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	11/06/12-11/09/12	IDC Training	504-427-2k1J	11/9	G. Szablewski	132.74
2013-0246		Racine County Sheriff Racine		R	Molly Meagher	Molly Meagher	Sent to billing 12/10	10/15/12-10/19/12	SWAT Training	504-454-2k1A	10/19	R. Merlin	1,042.80
2013-0247		Marinette PD Marinette		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	10/15/12-10/19/12	SWAT Training	504-454-2k1B	10/19	R. Merlin	695.20
2013-0248		Racine Police PD Racine		R	Molly Meagher	Molly Meagher	Sent to billing 12/10	10/15/12-10/19/12	SWAT Training	504-454-2k1C	10/19	R. Merlin	347.60
2013-0249		South Milwaukee PD South Milwaukee		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	10/15/12-10/19/12	SWAT Training	504-454-2k1D	10/19	R. Merlin	347.60
2013-0250		Cudahy PD Cudahy		O	Molly Meagher	Molly Meagher	Sent to billing 12/10	10/15/12-10/19/12	SWAT Training	504-454-2k1E	10/19	R. Merlin	347.60

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Case End Date	Instructor	Cost
2013-0277		Protect-All	W	Laura Usky	Lauri Howard	I	1/14/13-5/14/13	ELL Business Writing Lean Overview LSSGB High Energy Teams		5/13		34,888.00
2013-0278		WATG 145 Darien										
2013-0279												
2013-0280		Kenosha County Job Center Kenosha	K	Rich Salisbury	Beth Tilley	Sent to billing 12/4/12	10/29/12-12/04/12	Technical Assistance - CDL	900-019-2m1P	12/4	Eagle	3,950.00
2013-0281		DVR					Pending	CDL-Mahan				
2013-0282		NC3 Pleasant Prairie	K	Joanie Brookhouse	Beth Tilley	PD	12/4/2012	Technical Assistance - CDL	900-019-2m1Q	12/4	Eagle	17,750.00
2013-0283		WCEDA Elkhorn	E	Mike Van Den Bosch	Dick Hanson	I	4/15/13-5/22/13	Fundamentals of Supv	196-461-3zbw	5/22	D. Hanson	1,764.00
2013-0284		Walworth County Jail Elkhorn	W	John Delaney	Lauri Howard	I	1/14/13-4/29/13	Math 200 ABE Success Lab Supv.	854-750-3z1j 890-721-3z1j 900-020-3z1W	4/29	S. Palmer	11,025.00
2013-0285												
2013-0286		Kenosha County Jail Kenosha	K	Kenn Yance	Lauri Howard	I	1/9/13-5/4/13	Math for GED Commu Skills 200 GED Orientation	854-798-3z1c 851-740-3z1k 890-721-3m1k	5/4	C. Doorn	9,016.00
2013-0287		RCI - DOC Racine	R									
2013-0288		RYOCF - DOC Racine	R									
2013-0289		Ellsworth Correctional Center - DOC Kenosha	K									
2013-0290		Forest County Potawatomi Milwaukee	O	Ken George	Randy Reusser	I	2/11/13-3/22/13	BISCI IN 250 Fiber	150-410-3cbp 150-410-3cbq	3/18	R. Reusser	20,562.00
2013-0291		SC Johnson Racine	R	Patrice Biskup	Lauri Howard	I	1/14/13-5/3/13	Technical Assistance	900-003-3m13	5/3/	D. Neuman	17,640.00
2013-0292		Insinkerator Racine		Steve Mueller	Lauri Howard	sent to billing 1/8/13	Fall 2012	Excel Blueprint Reading	103-103-2zba 606-111-2zba	12/31	Dan Neuman K Sanderson R Hanson	382.00
2013-0293		NC3		Roger Tadjewski	Debbie Davidson	sent to billing 1/23/13	11/5-11/6/12	TA Curriculum Dev	900-019-2m19	11/6	Matt Janisin	1,250.00
2013-0294		Insinkerator Racine		Steve Mueller		I	Spring 2013	TA Training Center	900-003-3M12	5/16	R Hanson K Sanderson R Hanson	65,047.50
2013-0295		Kenosha Area Business Alliance Kenosha	K	Todd Battle	Ricvhard Hanson	I	1/9/13-2/8/13	Fund of Supv. 1	196-461-3zbk	2/8	R. Hanson	1,764.00
2013-0296		Bradshaw Medical										
2013-0297		WATG 191 - SP13 semester Kenosha	K	Keith Easter	Rick Lofy	I	1/10/13-6/30/13	Fund of Supv 2 Fund of Supv 3	196-490c-3zbrm 196-460-3zbq	6/30.	R. Hanson	
2013-0298		Forest County Potawatomi Milwaukee	O	Ken George	Randy Reusser	Sent to billing 2/1/13	1/25/2012	Technical Assistance	900-019-3m1F	1/25	R. Reusser	888.00

Contract Number	ATC	Company	Company	Only	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0299		Gateway Foundation Inc	Gateway Foundation Inc		Jennifer Charpentier	Rick Lofy	I	1/14-4/19/13	CNC Intro CNC Mach Op CNC Offsets Gauging Blueprint Rdg LEAN/Six Sigma Mfg Shop Safety Writing Principles Speaking Principles Applied Math	420-342-3rba 420-343-3rba 420-344-3rba 420-345-3rba 421-376-3rba 623-146-3rba 623-147-3rba 801-301-3rba 801-302-3rba 804-370-3rba	4/19	R Lofy	71,614.80
2013-0300		KUSD/Tremper High School Kenosha	KUSD/Tremper High School Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	9/4-6/16/13	Retailing Marketing Principles	104-127T-3ZTE 104-101T-2ZTG	6/16		15,311.20
2013-0301		Burlington High School Burlington	Burlington High School Burlington	R	Michael Raether	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zba	5/13	Xin Hill	3,827.80
2013-0302		Central High School Salem	Central High School Salem	K	Gail Netzer-Jensen	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zbb	5/3	Xin Hill	3,827.80
2013-0303		Delavan/Darien High School Delavan	Delavan/Darien High School Delavan	W	Cora Rund	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zbc	5/3	Xin Hill	3,827.80
2013-0304		Delavan/Darien High School Delavan	Delavan/Darien High School Delavan	W	Cora Rund	Jane Finkenbine	I	1/22-5/3/13	Chinese 1	802-114-3zba	5/3	Xin Hill	3,827.80
2013-0305		Elkhorn High School Elkhorn	Elkhorn High School Elkhorn	W	Tina Bosworth	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zbc	5/3	Xin Hill	3,827.80
2013-0306		Messmer High School Milwaukee	Messmer High School Milwaukee	O	Mike Bartels	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zbe	5/13	Xin Hill	3,827.80
2013-0307		Waterford High School Waterford	Waterford High School Waterford	R	Keith Bandstetter	Jane Finkenbine	I	1/22-5/3/13	Chinese 2	802-115-3zbf	5/3	Xin Hill	3,827.80
2013-0308		Waterford High School Waterford	Waterford High School Waterford	R	Keith Bandstetter	Jane Finkenbine	I	1/22-5/3/13	Intro to Psychology	809-198-3rba	5/3	S Summers	3,827.80
2013-0309		Waterford High School Waterford	Waterford High School Waterford	R	Keith Bandstetter	Jane Finkenbine	I	1/22-5/3/13	Dev Psychology	809-188-3rba	5/3	S Summers	3,827.80
2013-0310		Messmer High School Milwaukee	Messmer High School Milwaukee	O	Mike Bartels	Jane Finkenbine	I	1/22-5/3/13	Dev Psychology	809-188-3rbb	5/3	S Summers	3,827.80
2013-0311		Waterford High School Waterford	Waterford High School Waterford	R	Keith Bandstetter	Jane Finkenbine	I	1/22-5/3/13	Intro to Sociology	809-196-3rba	5/3	S Summers	3,827.80
2013-0312		Elkhorn High School Elkhorn	Elkhorn High School Elkhorn	W	Tina Bosworth	Jane Finkenbine	I	1/22-5/3/13	ASL 1	533-126-3zbe	5/3	Mary Mair	2,565.20
2013-0313		Burlington High School Burlington	Burlington High School Burlington	R	Michael Raether	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3eba	5/3	Mary Mair	2,565.20
2013-0314		Central High School Salem	Central High School Salem	K	Gail Netzer-Jensen	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3ebb	5/3	Mary Mair	2,565.20
2013-0315		Elkhorn High School Elkhorn	Elkhorn High School Elkhorn	W	Tina Bosworth	Jane Finkenbine	I	1/22-5/3/13	ASL 1	533-126-3zba	5/3	Mary Mair	2,565.20
2013-0316		Big Foot High School Walworth	Big Foot High School Walworth	W	Bob Sullivan	Jane Finkenbine	I	1/22-5/3/13	ASL 1	533-126-3zbbb	5/3	Mary Mair	2,565.20
2013-0317		Delavan/Darien High School Delavan	Delavan/Darien High School Delavan	W	Cora Rund	Jane Finkenbine	I	1/22-5/3/13	ASL 1	533-126-3zbd	5/3	Mary Mair	2,565.20
2013-0318		Waterford High School Waterford	Waterford High School Waterford	R	Keith Bandstetter	Jane Finkenbine	I	1/22-5/3/13	ASL 1	533-126-3zbc	5/3	Mary Mair	2,565.20
2013-0319		Elkhorn High School Elkhorn	Elkhorn High School Elkhorn	W	Tina Bosworth	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3zbc	5/3	Mary Mair	2,565.20

Contract Number	ATC	Company	City	Company Contact Person	Gateway Contact Person	Status	Dates	Course Name	Course Number	Crse End Date	Instructor	Cost
2013-0320		Williams Bay High School Williams Bay	W	Dan Bice	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3zbe	5/3	Mary Mair	2,565.20
2013-0321		Messmer High School Milwaukee	O	Mike Bartels	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3zbf	5/3	Mary Mair	2,565.20
2013-0322		Waterford High School Waterford	R	Cora Rund	Jane Finkenbine	I	1/22-5/3/13	ASL 2	533-127-3zba	5/3	Mary Mair	2,565.20
2013-0323		Insinkerator Racine		Steve Mueller	Richard Hanson	I	2013 Spring			5/3		
2013-0324		DVR Kenosha	K	Christopher Gerou	Beth Tilley	I	1/14/13- 2/15/13	Tech Assist - CDL	900-019-3m1w	2/1	Eagle	3,950.00
2013-0325		KCJC - DVR Kenosha	K	Rich Salisbury	Beth Tilley	I	1/14/13- 2/15/13	Tech Assist - CDL	900-019-3m1y	2/1	Eagle	3,950.00
2013-0326		XTEN Industries WATG 195 Kenosha	K	Kendra Buchanan	Lauri Howard	I	1/14/13- 5/14/13	Lean Training Fund Supv 1 Fund Supv 2 CNC Setup CNC Reduction SMED Solidworks		5/14		41,686.00
2013-0328		KUSD Kenosha	K	Amy Garrigan	Lauri Howard	I	1/28/2013	Outlook 2 Word 2 Excel 2 Word 3	103-448d-3zbk 103-448e-3zbt 103-448e-3zbu 103-473g-3zbb 103-476a-3zbt 103-435a-3zbb 103-476a-3kbb	1/28	P. Cox K. Sanderson A. Fornal B. Altenburg U. Wendt K. Buck	5,217.00
2013-0329		A&E Tools WATG 163 Racine	K	Chris Lange	Lauri Howard	I	1/14/13- 5/14/13	Lean for Exec Lean 1 Lean 2 SMED CNC Supv. Leadership		5/14		17,039.00
2013-0330		Part of 2013-191										
2013-0331		CNH Sturtevant	R	Laurie Ozbolt	Craig Maeschen	Sent to billing 2/1/13	1/8/13- 1/24/13	Gauging/Inspection	623-493a-3zba	1/24	C. Maeschen	2,103.00
2013-0332		KUSD/Indian Trail Academy Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	4/8-5/15/13	Nursing Assistant	543-300-3z1c	5/15	Julie Capelli	6,528.48
2013-0334		KUSD/Tremper High School Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	1/29-3/26/13	Nursing Assistant	543-300-3z1d	3/26	Julie Capelli	6,528.48
2013-0335		KUSD/Indian Trail Academy Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	1/29-3/27-13	Nursing Assistant	543-300-3z1e	3/27	Julie Capelli	6,528.48
2013-0336		KUSD/Horizon Center for Transportation - Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	1/29-2/28/13	Auto IT for Transportation	602-122-3h1c	2/28	W Fell	2,850.20
2013-0337		KUSD/Horizon Center for Transportation - Kenosha	K	Mark Hinterberg	Jane Finkenbine	I	3/4-5/29/13	Auto Service Fund Brake Systems	602-107-3h1c 602-104-3h1c	5/29	W Fell	17,813.75
2013-0338		NC3 Pleasant Prairie	K	Joanie Brookhouse	Beth Tilley	Paid	2/15/2013	Tech Assistance - CDL	900-019-3m1v	2/15	Eagle	0.00

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action x
Information _____
Discussion _____

ADVISORY COMMITTEE ACTIVITY REPORT

Summary of Item: Approval of:
➤ New Members as of March 1, 2013
➤ 2012-13 Meeting Schedule as of March 1, 2013

Staff Liaison: John Thibodeau

**GATEWAY TECHNICAL COLLEGE
ADVISORY COMMITTEES -- NEW MEMBERS
as of March 1, 2013**

PROGRAM Name	Job Title	Employer	County Represented
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No new members to report for this time period.

ADVISORY COMMITTEE 2012-2013 MEETING SCHEDULE

as of March 1, 2013

ADVISORY COMMITTEE	DEAN	Fall 2012	Spring 2013
Accounting	M. Babu	Wednesday, September 18, 2012 5:30 p.m. at IMET	Wednesday, April 24, 2013 5:30 p.m. Kenosha Campus
Administrative Professional Office Assistant	R. Koukari	Wednesday, September 18, 2012 5:30 p.m. at IMET	Wednesday, April 24, 2013 5:30 p.m. Kenosha Campus
Adult Basic Education	R. Mearns		
Adult High School	R. Mearns		
Aeronautics-Pilot Training	D. Sherwood		
Air Conditioning, Heating, And Refrigeration Technology	B. Frazier	Thursday, November 8, 2012 5:30 p.m. at Kenosha Campus	
Architectural-Structural Engineering Technician Civil Engineering Technology - Fresh Water Resources Civil Engineering Technology – Highway Technology Land Survey Technician	B. Frazier	Wednesday, October 24, 2012 5:00 p.m. , IMET	
Automated Manufacturing Systems Technician	B. Frazier	Wednesday, October 3, 2012 8:00 a.m., Elkhorn Campus	
Automotive Maintenance Technician Automotive Technology	B. Frazier	Tuesday, September 25, 2012 5:30 p.m., Horizon Center	
Barber/Cosmetologist	T. Simmons	Thursday, October 11, 2012 5:30 p.m. at Racine Campus	
Building Trades - Carpentry	B. Frazier		
Business Management	M. Babu	Wednesday, September 18, 2012 5:30 p.m. at IMET	Wednesday, April 24, 2013 5:30 p.m. Kenosha Campus
CNC Production Technician	B. Frazier	Monday, October 1, 2012 (rescheduled) Wednesday, November 14, 2012 5:00 p.m. Racine Campus	
Community Pharmacy Technician	M. O'Donnell		
Criminal Justice - Law Enforcement	T. Simmons		
Criminal Justice – Law Enforcement Academy	T. Simmons		

ADVISORY COMMITTEE	DEAN	Fall 2012	Spring 2013
Culinary Arts	T. Simmons	Wednesday, November 7, 2012 3:00 p.m. Racine Campus	
Dental Assistant	J. Pinson		
Diesel Equipment Mechanic	B. Frazier	Wednesday, October 3, 2012 5:30 p.m. Horizon Center	
Diesel Equipment Technology	B. Frazier	Wednesday, October 3, 2012 5:30 p.m. Horizon Center	
Early Childhood Education	T. Simmons	Thursday, October 11, 2012 5:30 p.m., Racine Campus	
Electrical Engineering Technology	B. Frazier	Wednesday, October 10, 2012 5:30 p.m., IMET	
Electromechanical Technology	B. Frazier	Wednesday, October 3, 2012 8:00 a.m., Elkhorn Campus	
Electronics	B. Frazier	Wednesday, October 10, 2012 5:30 p.m., IMET	
Emergency Medical Technician - Basic Emergency Medical Technician - Intermediate Emergency Medical Technician - Intermediate Tech Paramedic Technician	T. Simmons	Thursday, October 18, 2012 11:00 a.m., HERO Center	
Facilities Maintenance	B. Frazier	Thursday, November 8, 2012 5:30 p.m. at Kenosha Campus	
Fire Protection Technician	T. Simmons	Thursday, October 18, 2012 11:00 a.m., HERO Center	
Graphic Communications	M. Babu		Thursday, April 18, 2013 5:30 p.m., Elkhorn Campus
Health Information Technology	J. Pinson		
Health Unit Coordinator	J. Pinson		
Horticulture	B. Frazier	Monday, October 8, 2012 6:00 p.m., Pike Creek Center	
Hotel/Hospitality Management	T. Simmons	Wednesday, November 7, 2012 3:00 p.m. Racine Campus	
Human Services Associate	T. Simmons	Thursday, October 11, 2012 5:30 p.m., Racine Campus	
Industrial Mechanical Technician	B. Frazier	Friday, October 5, 2012 1:30 p.m., Racine Campus	
Instructional Assistant	T. Simmons	Thursday, October 11, 2012 5:30 p.m., Racine Campus	
Interior Design	B. Frazier		

ADVISORY COMMITTEE	DEAN	Fall 2012	Spring 2013
IT - Computer Support Specialist IT - Network Specialist IT - Web Developer/Administrator	R. Koukari	Thursday, October 18, 2012 5:30 p.m., Elkhorn Campus	
IT - Programmer/ Analyst	R. Koukari	Thursday, October 18, 2012 5:30 p.m., Elkhorn Campus	
Marketing	M. Babu	Wednesday, September 18, 2012 5:30 p.m., IMET	Wednesday, April 24, 2013 5:30 p.m. Kenosha Campus
Mechanical Design Technology	B. Frazier	Monday, October 15, 2012 5:30 p.m., IMET	
Medical Assistant	J. Pinson	Thursday, November 8, 2012 9:00 a.m., Racine Campus	
Medical Transcription	J. Pinson		
Nursing Assistant	D. Skewes	Tuesday, September 25, 2012 3:00 p.m., Kenosha Campus	
Nursing Associate Degree Practical Nursing	D. Skewes	Thursday, October 18, 2012, 2:00 p.m., Kenosha Campus	
Physical Therapist Assistant	J. Pinson	Tuesday, September 18, 2012 6:30 p.m., Kenosha Campus	Thursday, April 18, 2013 5:30 p.m. Elkhorn Campus
Professional Communications	M. Babu		
Radiography	J. Pinson		
Small Business Entrepreneurship	R. Koukari	Wednesday, September 18, 2012 5:30 p.m., IMET	
Supervisory Management	M. Babu	Wednesday, September 18, 2012 5:30 p.m., IMET	Wednesday, April 24, 2013 5:30 p.m. Kenosha Campus
Surgical Technology	J. Pinson		
Welding	B. Frazier	Thursday, October 25, 2012 (rescheduled) Tuesday, November 13, 2012 5:30 p.m., Burlington Center	
Welding/Maintenance & Fabrication	B. Frazier	Thursday, October 25, 2012 (rescheduled) Tuesday, November 13, 2012 5:30 p.m., Burlington Center	

IX. POLICY GOVERNANCE MONITORING REPORTS

A. Ends Statement Monitoring

1. End Statement #1 – Gateway provides academic programs and services that meet the current and future postsecondary technical education needs of our tri-community and assists in the preparation and transition of all learners. (Z. Haywood)

B. Executive Limitations

1. 3.4 FY2013-14 Budget/Forecasting (B. Thomey)

C. Strategic Plan Monitoring – Vision 3.2.1

1. Strategic Direction #5 – Gateway will be valued as the community's college and a place of opportunity for all (S. Sklba)

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call	_____
Action	<u> X </u>
Information	_____
Discussion	_____

POLICY GOVERNANCE MONITORING REPORTS
Ends Statement Monitoring
Ends Statement #1

Summary: Gateway provides academic programs and services that meet the current and future postsecondary technical education needs of our tri-community and assists in the preparation and transition of all learners.

Staff Liaison: Z. Haywood

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action X
Information _____
Discussion _____

FISCAL YEAR 2013-14 BUDGET PROCESS UPDATE

Summary of Item: Administration will present the FY 2013-14 budget process update.

A follow-up status report and preliminary budget will be presented to the Board at their April 18, 2013 meeting.

Ends Statements and/or

Executive Limitations: Section 1 - Governance Process
College Budget Process 1.14
Section 3 - Executive Limitations
Budgeting/Forecasting Policy 3.4
Financial Condition 3.5

Staff Liaison: Bane Thomey

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GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action X
Information _____
Discussion _____

POLICY GOVERNANCE MONITORING REPORTS
Strategic Plan Monitoring
Vision 3.2.1
Strategic Direction #5

Summary of Item: Gateway will be valued as the community's college and a place of opportunity for all

Governance Policies:

Policy 2.3 – Monitoring College Effectiveness
Policy 3.1.6 – General Executive Constraint

Staff Liaison: S. Sklba

X. BOARD MEMBER COMMUNITY REPORTS

GATEWAY TECHNICAL COLLEGE DISTRICT BOARD

Roll Call _____
Action _____
Information X
Discussion _____

BOARD MEMBER COMMUNITY REPORTS

Summary: Board members will share recent contacts.

Governance Policy: Policy 1.5-Board Member Role

XI. Next Meeting Date and Adjourn

- A. Regular Meeting Date – Thursday, April 18, 2013, 8:00 a.m., Elkhorn Campus
- B. Adjourn - Following the regular meeting, the Gateway Technical College District Board will meet in executive session pursuant to Wisconsin Statutes 19.85(1)(c) to discuss personnel issues. The Board reserves the right to reconvene in open session to take action on items discussed in executive session.