



PRESIDENT'S REPORT

September 15, 2016

GATEWAY AS A LEADER

Kathy and Joseph Madrigrano Jr., graciously donated to develop educational curriculum designed to inform the public about colony collapse disorder, which is reducing the number of bees that pollinate flowering plants. On September 12th, the dedication of the "Bee Barn" was held at the Center for Sustainable Living, on the Kenosha Campus. After the program, we had some light snacks along with "bee" activities for our visitors. The fund was designed to develop activities, programs, and to support bee and environmental awareness programs for K-12 school groups.

ACADEMIC AND CAMPUS AFFAIRS

General Studies

General Studies faculty continue to participate in vital student activities. General Studies faculty led "Student Success" sessions at the New Student Orientations held on all campuses and faculty and staff participated in Open Houses across the district. Math and Communication faculty met in separate Math and English Summits with faculty from RUSD and UW-Parkside to discuss building bridges for smoother high school transitions to college. They had some productive discussions and helped everyone involved understand expectations and outcomes. Representing Gateway were Dr. Tom Halloran, Lisa Kusko, and Ann Stotts (Communication) and Jason Gerber, Manal Rizek, and Dr. Qun Yu (Math).

On August 11, Karen Solliday (Communications) attended Understanding and Engaging Under-Resourced Students and Adult Learners, a day-long training session held at MATC designed to help instructors learn more about people in poverty and some of their barriers to learning.

For the fall semester, General Studies will have three transcribed credit agreements with area high schools. One instructor from Waterford High School is adopting Writing Principles, the 2-credit course for diploma students. Communications instructor and chair Lisa Kusko will be the faculty mentor for that agreement. An instructor from Elkhorn High School is adopting Applied Math 1 and Applied Math 2, the math courses for diploma-seeking students. Math instructor Manal Rizek will be the mentor for these two classes. In addition, we are in discussion with an instructor at Badger High School who is interested in transcribing Writing Principles and Speaking Principles. All the high school instructors are well qualified and eager to get started, and so are we!

The Traffic Safety reported its quarterly results to the state for the second quarter (April through June). They served 187 students in the classes they offer: Group Dynamics, Multiple Offenders, and Traffic Safety.

COMMUNITY AND GOVERNMENT RELATIONS

The entire college did a phenomenal job in working toward improved enrollment numbers during the month of August--ranging from phone calls, increased mailings--both direct and Postal customer, traditional advertising, digital advertising, and flooding our message to our communities with dual campaigns of Register Now (Be Prepared) and top of mind (affordability/accessibility). Along with better enrollment numbers, the website analytics also support the success of college-wide efforts with significant increases in traffic in August as compared to July.

Comparing data from August 1 - August 31 with July 1 - July 31.

Overall

Pageviews **up 32.76%** - Overall Devices

* desktop up 21.89%

* **mobile up 53.38%**

* tablets up 25.85%

Linking out from the site to WebAdvisor **up 104.66% from 45,555 to 93,235**

"How to Register" page

Pageviews up to 9,427 from 453, an increase of 62%

How to Register - Devices

· Mobile up 20,022.86%

· Desktop up 443.97%

· Tablets up 2,203.70%

Two major spikes were noted on the How to Register page were on August 16 and August 25:

Pageviews August 15 -18: 100, 2775, 545, 176 - per day

Pageviews August 24 - 27: 148, 2661, 347, 129 - per day

As of September 2, 2017, the Foundation has raised \$69,160 The generous gifts were from individuals (including Gateway faculty and staff as well as alumni), corporations, service clubs, and foundations. Donors have contributed to areas such as the mission of the Foundation, student scholarships, the Gateway Promise endowed fund, student emergency funds, and the Boot Camps.

The Gateway Promise Endowment Campaign has reached \$1,563,661.

We had more than 100 guests that joined us at the Horizon Party on Tuesday, August 9, 2016. The gathering celebrated Gateway Foundation donors and scholarship recipients will highlight Gateway's automotive, diesel, and aeronautics -- pilot training programs. Next year's party will be at the SC Johnson iMET Center.

Gateway hosted the annual fall conference of Technical College Foundation's at the end of August. Joining us were 23 staff from college foundations across the state joined us on the Elkhorn Campus. In addition to group discussions on topics like scholarships, alumni, donor recognition, employee campaigns, and events, non-profit insurance, we were grateful to have a community panel of donors facilitated by Vice President of Community & Government Relations Stephanie Skiba. Panel members included Bryan

Albrecht (Gateway President & CEO), Patrick Lynch (Lynch Superstores & LDV), Stacey Malacara (Gateway Student Finance Specialist) and Michael Reader (Precision Plus & Foundation board member). Gateway to Leadership participants Elizabeth Klinzing and Nathan Schneiderman presented their team's findings about marketing of scholarships done by the 16 technical college foundations.

Continuing Student Scholarship applications opened on August 29, 2016. As of September 2, 13 students have completed the application with another 49 starting the application. Applications will close on October 5, 2016.

The Employee Campaign launched in August with Bryan and Zina challenging the leadership team to participate with their own increased gifts if we reach 100% of the leadership team participating. The Employee Campaign will formally launch to all employees the last week in September with a presentation at Employee Learning Day.

This is a very busy time of year for the Foundation with winding down FY 2016 (including the annual audit) and starting FY 2017, September board and annual meeting, opening and promoting the continuing student scholarships, renewing annual scholarship contributions and reporting on endowed funds, launching the Promise Parties, and launching the Foundation Boards' new strategic plan.

On Thursday, September 8th, we celebrated with a ribbon cutting for the dedication of the Rex and Amanda Adams Veterinary Sciences Laboratory, given in memory by Thelma Adams Meyer. The program starting at 3:45, followed by with an open house to show off this state of the art facility.

ENROLLMENT

August 2016 FTE Update: Summer enrollment is coming to a close and ending down - 3.7%. With FY16 currently down -2.3%. Fall enrollment is currently down -4.8%. Which is a significant improvement from a month ago due to the continued personal outreach to students.

FINANCE AND ADMINISTRATION

Bill Whyte represented Gateway at TID (tax incremental district) preliminary meetings for the City of Kenosha and the Village of Sturtevant. Kenosha has 3 that are being extended and Sturtevant adding a new one as their previous TID closed.

We received a Aaa rating from Moody's for the \$1,000,000 Series D Promissory Notes scheduled for presentation to the Board on September 15th.

The Pcard and expense report focus groups were very useful as an initial step in the Timely Ledger quality project.

Grant Funding Update

The FY16-17 Special Revenue Fund new grant cycle has started with new general ledger number creation for the new grants, budget preparation and entering into

Colleague for Program Managers to commence grant activities and expenditures for the new fiscal year. Continuing grants will have budgets loaded with remaining funds to complete ongoing activities.

Time & Effort reporting for OMNI has completed the testing phase and recorded July and August activities online. Review and analysis of reporting will be completed and training and Standard Operating Procedures will be finalized within the next few months. New funding opportunities are continually being researched for on a Federal level. New OMNI rules are being reviewed and completed as needed.

Financial reports are being completed for year end and preparations for the annual audit commencing the middle of September.

DAAB Funding Requests Course

Jason Nygard, along with Trina Muscarella and Lindsey Kosman, led a course titled, "DAAB Funding Requests" during this year's fall professionals week. This course was designed to review and learn about DAAB funding requests and how DAAB requests are processed and reimbursed.

HUMAN RESOURCES & FACILITIES

Facilities planning discussions were held with the Racine REAL school for the potential use of the SC Johnson iMET Center in the Engineering programs.

Camosy Construction and Riley Construction were selected as Gateway's Construction Managers for a new 4-year period with 3 potential annual renewals.

The location of the new Urban Forestry program will be in the area up the hill on the west side of the Kenosha Campus and will be shared with Gas Utility.

Work continues on the FireMedic program and the use of Waterford and Kansasville Fire Department locations.

The 2016-2017 salary merit increases were implemented for all employees except the faculty. The faculty union (GTEA) rejected the proposal and instead received a 1% increase.

Bill Whyte is chairperson of the Employee Learning Day (ELD) morning program committee and the contract with the keynote speaker, Paul Wesselmann, was finalized.

Bill met the new WEAC Representative, Ted Kraig. He has only K-12 experience.

John Frost and Debbie Miller attended the most recent WTCS State-Called HR Directors meeting in July. John is now the Secretary for the group and Debbie is the vice chairperson.

John has been working with Business & Workforce Solutions (BWS) and generated a new Course Calculation Sheet for Grants, worked with other departments on merit reviews and employee problems, and participated in 2 Kaisen events/reviews.

Debbie Miller presented to the Kenosha, Racine & Elkhorn New Student Orientations information on Title IX.

Debbie also attended the Sexual Assault Response Team (SART) protocol signing event in August. Signatories of this document include Gateway, UW-Parkside, Carthage, and Women's & Children's Horizon leadership. The Kenosha Student Support Counselor is an active member of this team and was instrumental in creating this protocol which will be a resource for our Kenosha County higher education Title IX compliance.

Fifteen employees completed OSHA 10-hour and/or OSHA 30-hour certifications. Training was provided by our insurance company, Districts Mutual Insurance in an effort to increase safety awareness and compliance throughout the District. There were personnel from 4 other Wisconsin Technical Colleges attending this training.

Tom Cousino presented Safety & Security principles at the Elkhorn, Kenosha, and Racine New Student Orientations. Items presented were when and how to fill out an incident report, things to consider in order to increase their safety, operating hours and roles of the security office, and how to respond in emergency situations.

Tom also presented at the New Faculty Institute and the Faculty In-service on how to be safe in the classroom while teaching a class, when and how to report incidents, the role of the security office as well as the CARE team, emergency response procedures, and general safety tips.

Tom met with United Heartland (our Workers Compensation Insurance Carrier) about setting up Material Handling Safety Classes for employees, as this is our number 1 cause of workplace injuries so far this year. Topics to be covered are ergonomics, material handling, slips/trips/fall prevention, and weather hazards.

Tom assisted with Security Operations for the Lt Governor's visit to the Racine Campus for the Strong Women, Strong Coffee event.

Currently, Tom is working on a project to improve security camera coverage of the Burlington Center. It is the only building in the district still using analog cameras instead of digital cameras. This project would enhance coverage of the entire center and decrease the spots currently not covered. This project is being coordinate with the IT department as well as AXIS, our security camera provider.

INSTITUTIONAL EFFECTIVENESS

Career Pathways

The Career Pathways Manager facilitated the quarterly Career Pathways Steering Committee meeting, with the main focus being on the further development of Year Two goals. The Committee's work will include data collection from both local employer feedback as well as labor market data sources to ensure the pathway offerings we have created remain valid and that students who complete the credentials will have ample opportunities to obtain employment. The Committee is also interested in obtaining data on completer/graduate employment rates, salary, and promotional movement based on their involvement in the pathway. To assist in data collection and interpretation, David Schubot, Research Specialist, and Jeff Johnson, Program Information Specialist, attended a WTCS career pathways data training during which they received information on the various sources of data available within the WTCS system as well as state and national best practices for data use.

Employee Learning

Fall is a very busy time for Employee Learning. In August, two new faculty completed the Launch Pad portion of the New Faculty Institute. In Launch Pad, new faculty learn about Gateway operations, teaching theory and strategies, and provide a 20 minute teaching practice where they receive feedback from seasoned faculty members. In addition, all full-time faculty participated in fall professional week which began on August 29th. Highlights from this week include a keynote speech from former Green Bay Packer Michael Blair on the importance of mental preparation and striving through adversity. Faculty also attended numerous workshops to learn and enhance their teaching skills. On Wednesday of that week, Employee Learning Manager Josh Vollendorf and Business and Workforce Solutions Director of Operations Kate Walker held our first unconference on teaching and learning. During this participant driven event, over 45 faculty shared best practices regarding numerous teaching and learning topics such as course design, assessment, and online learning. Feedback from the event was overwhelmingly positive with numerous faculty expressing interest in using the unconference-style learning event in their classrooms.



Research, Planning & Development

In order to comply with federal regulations, employees paid by grants must complete monthly reports certifying their time and effort toward grant activities. Those reports are then signed by grant managers and audited by the Business Office. This has been a very manual and paper-intensive process. In April a Kaizen event was held and a new streamlined process was developed. The Information Systems department was able to create an electronic form and automated approval process. Staff were trained and in August the new system went live. The estimated cost savings are \$23,000 per year.

LEARNING INNOVATION

The LID team is preparing for an upcoming in-service by involving our staff in all elements of the planning process. Previous feedback about our in-service indicated there was an interest in various training topics, etc. The volunteer teams helping to prepare the in-service were selected based on their Strengths and are generating ideas for the in-service agenda.

Jeff Robshaw continues to serve on the Information Technology Steering Committee for Kenosha County and recently approved their 2017 IT Budget presentation in collaboration with other committee members.

We are updating our LID technology planning documents in preparation for upcoming accreditation-related visits.

Distance Learning

We have improved the VANguard network by putting most of the videoconferencing units on VPNs (Virtual Private Networks) to improve class connection quality. This required a great deal of cooperation and effort for our technical team and the high school's teams.

Badger High School now has a video unit and will be beginning their journey with VANguard by taking Medical Terminology this Fall.

Fifteen Gateway classes are running this Fall over the network.

Chinese 1 is coming in from our long-time adjunct instructor, who now resides in Pennsylvania. Xin Hill is teaching at a high school there that has Chinese exchange students. She is teaching one Chinese 1 class back here to about 15 high school students. She will be partnering with the Chinese exchange students at her high school to enhance both our students' and her local students' experiences in the class.

Three High School classes are running using the system (German 1 is coming out of Madison to 22 students.)

We are using our Cloud option for two different students in unique situations - one is swimming on a swim team and takes AP Calc BC via the Cloud, while another is possibly taking ASL via the Cloud from a non VANguard HS.

Information Systems

The Advise implementation which will allow advisors and eventually faculty to better identify and communicate with students whose activity and/or circumstances indicate they may not be academically successful is progressing and is nearer to completion. Preparation for the SEM Works onsite visit is in progress. A number of reports have been created to provide requested data.

The makers of the IDEA Survey that our students take has chosen CampusLabs as their online delivery platform so we need to provide the necessary information to accomplish that. Once the current re-working of the information used to log in is complete the system should be available to students and staff.

The review and elimination of system vulnerabilities identified by the last scan is almost complete.

The end of Academic Year State Reporting is in progress. The identification and correction of exceptions is on going.

The web based portion of the Grant Effort Reporting System implementation is complete. It allows the Grant Effort Reporting to be done online instead of manually printing, filling out, signing, and scanning paper documents multiple times.

The Intelligent Learning Platform (ILP) implementation is in progress. The ILP is primarily an interface between Colleague and Blackboard that also enables other Ellucian products such as Advise, Mobile, and Portal to access and integrate with Blackboard information such as login activity, grades, and assignments. The initial roll out is planned for Spring of 2017.

IT – Technology Operations

Gateway faculty and staff are completing the first cyber-security education module on phishing. Mandatory cyber-security education will be an annual requirement of all employees to maintain awareness of the importance of keeping our data secure.

The Network Operations team has implemented "Google peering" with our Internet Service Provider. Google peering will reduce the amount of bandwidth consumed by anything Google-owned such as YouTube, Hangouts, Drive, Maps, and even Google searches. We estimate that this will reduce our bandwidth to the Internet by as much as 15-20% going forward.

We implemented a test phishing tool to all staff through our cyber-security partner, *Stickley on Security*. The test phishing emails will be sent out over a 30-day period. Early results identified that about 15-20% of our employees click the link in the test phishing email. Our intent is to send a follow-up phishing test after the training to measure the effectiveness.

Our infrastructure techs collaborated with the architect, Ray Koukari, John Thielen and the IT instructors on planning the infrastructure and classroom technology for the new IT Center of Excellence in Racine.

The infrastructure team is finishing up technology installations for the Law Enforcement addition project.

New multimedia equipment and room controls were implemented in the LEA classrooms in Kenosha. We are making use of new short-throw projector technology that is integrated with a whiteboard to provide “smartboard-like” functionality to allow for instructors enhance instruction to students.

We began importing data into a new asset tracking tool for LID. Most all assets purchased by LID will be tracked in this system. We outgrew the prior system which had a limit of 5,000 assets.

A new instructional application and POS system for the cosmetology program and salon in Racine was implemented for the start of the Fall term. Eventually, this same software application is planned to be used for the barbering program in Kenosha.

The new wireless network system implemented over the summer has proven to be much easier for our students to connect to. At a recent orientation for new ADN students, we were prepared for the usual dozens of support requests to assist our students get their personal laptops connected to the wireless network. Instead we had only 3 students request assistance from our staff waiting to assist them! Way to go!

IT – User Experience

The User Experience team has worked hard over the past few weeks to ensure a successful start to the Fall semester. There were a number of hurdles in Racine that caused a few issues, but there weren't any class canceling issues.

VDI

For the Fall semester, 2 additional VDI labs were added to the Racine Campus due to the increased need for computer labs. We have approximately 10 computer labs now that are converted to VDI. Students are also using VDI for our IT Programming classes, and we are offering access to Windows 10 desktops to our OS classes that require Windows 10.

We have begun reusing older USDT desktop computers as Thin Clients for accessing VDI in our computer labs. While these computers are out of warranty, the specs of these computers are more than adequate for accessing VDI desktops. The largest change we have needed to make on some of these computers is adding a \$25 RAM chip to them. This is a great cost savings compared to new Thin Clients or Zero Clients, which range in cost from \$200 to \$450 per unit. We are also able to reduce our Microsoft VDA licensing as well, as these Thin Clients are running Windows.

There is continued progress on converting users from our old Unidesk environment to the new AppVolumes environment. The Student Services contact center and Racine Facilities have been moved. There was some slowdown due to the beginning of the semester and troubleshooting of Perceptive Content scanners. Sadly, at this time, we are unable to run these scanners in VDI.

Greenprint

Greenprint is a continued success for Gateway. Compared to FY14/15, FY15/16 saw a 5.97% decrease in total volume of printing, a 12.04% reduction in paper spend, and a 8.21% decrease in employee printing chargebacks. Students used 3.94% less Print Points for printing, and actually paid 5.56% more for printing through Campus Cash.

With construction complete in Racine, we are working on moving a copier from that campus that is no longer needed to the Kenosha campus for our Open Lab.

PaperCut continues to receive high marks from users for our Pay-for-Print system.

Imaging

The fall semester showed a number of issues with our current approach to imaging. This includes difficulty in updating labs with new software, as well as continued issues with faculty coming to the CSTs last minute with additional software that is required for their labs. I will be putting together a new imaging team to reevaluate our practices and to look at new software to assist in not only the initial imaging of our labs, but also the continued updating of our labs throughout the semesters. This software can also be used on staff and faculty desktops and laptops. The goal is that our physical infrastructure will be managed similarly to our VDI infrastructure.

Staffing

There have been a number of changes with our staffing regarding casuals. Instead of allowing casuals to work in the middle of the day when we have the most coverage, we are focusing on having casuals work in the mornings and evenings where there is a need. We've had some casuals reduce their hours, either due to this or due to outside employment or classes. In the past month, we've begun training 3 new casuals, and have a casual position open in Kenosha that we are working on filling. Also, we have brought on 3 Federal Work Study students, and are in talks with a 4th.

We've also shifted one of our Kenosha Casuals to the Help Desk to assist in the vacancy that we have from Keith Hotchkiss's departure. Soon, our CSTs on the campuses will be taking calls for the help desk in 2 hour shifts. This will help them work on their remote troubleshooting skills and help enforce the importance of calling Tech Central at 3695.

STUDENT SUCCESS

New Student Specialists

New Student Specialists hosted 3 successful New Student Orientations at each campus. Over 400 new students came with family members to meet faculty, tour their classrooms, and finalize any last details. The NSS team is now gearing up to go back to into high schools and look forward to a new recruitment year. Our Get Ready schedules are posted for the Fall semester, where we will continue to meet our adult population and guide them through the admission steps.

Student Finance Specialists

The Student Finance Specialists have been busy preparing for the fall semester by leading the All Things Student Finance Workshops, FAFSA Days, and All Things Veteran Benefits. These workshops allow students to drop in and get assistance with completing documents needed to finalize their payment option for the term.

Financial Aid

Financial Aid is busy processing awards for the Fall 2016 term. We are proud to have a one day turn around from document submission to the time we process them. We are actively awarding each day to ensure that every student can register for the upcoming term. In addition to processing we were able to reach out to each student that was suspended from financial aid with the ability to appeal. This touch point helped ensure that all students knew the appropriate steps to take in order to keep their financial aid intact.

Student Accounts

The Student Accounts team lead outreach calls to students to prevent them from being dropped for non-payment and provide a personal touch. This initiative proved to be successful and with the support from the entire College, we reduced the number of students from being dropped for non payment.

Registrar's Office

The Registrar's Office continues to see a significant increase in transfer students. In academic year 2013-2014, the Registrar's Office awarded 10,041 transfer credits, from 603 transfer students. In academic year 2014-2015, the Registrar's Office awarded 17,226 transfer credits from 737 transfer students. The recent academic year saw the most significant increase, as 2015-2016 resulted in 24,338 transfer credits being awarded to 974 transfer students.

Express Services

Express Services have kicked into high gear this month with the annual pre-semester rush. In addition to helping last minute students, Express Services have been active in Call Nights, New Student Orientations on all three campuses, and making a large number of calls to boost student enrollment this fall. The Contact Center has seen almost 10,000 incoming calls this month with three days reaching nearly 1,000 calls each day!

The student IDs have been updated to meet Voter ID requirements. Students are now able to receive a student ID they can use to vote. Along with their ID students will need to take a copy of their current schedule with them to the polls.

College Wide Call Nights

Call Nights were held August 23 and 24 on the Kenosha campus. Sixty-one staff members along with twenty student service's staff made 2,335 calls to students! This personal outreach consistently has a positive impact on enrollment.

BUSINESS & WORKFORCE SOLUTIONS

CNC Bootcamp XXV began Monday, August 29th with 16 students.

HFI Fluid Power Products in Racine applied for WAT Grant overage funds for FY2016—2017, and was notified of their award in early August. Dan Neuman will be starting training with HFI this fall.

The iMET Center Open House event on August 16th was a success! Representatives from Racine County attended the open house to learn more about “jumping to the front of the line” for access to students, graduates, faculty, programs, services, equipment and facility!

Outreach has begun for the upcoming Manufacturing Expo on October 3rd. Middle and high school students will attend the Expo at the iMET Center. Employers are invited to reserve a space to highlight their company, products, careers, and skills requirements. For more information contact Michelle Talhami at talhamit@gtc.edu

Dream It Do It Southeast Wisconsin is moving ahead with the addition of three more high schools for 2016-17. Last year Badger, Ventral and Union Grove high schools participated in the High School Champion project with each school identify two ambassadors (students) to coordinate activities that promote manufacturing careers, and related classes. One additional high school in Kenosha, Racine and Walworth counties will join the project this year. The planning meeting is scheduled for late-September. Stay tuned for more updates on this exciting program. For more information contact Debbie Davidson davidsond@gtc.edu or Jane Finkenbine at finkenbinej@gtc.edu

Debbie Davidson attended the Milwaukee 7 Next Generation Manufacturing Steering Committee meeting on 8/30/16. A new talent development and career-based Learning Continuum campaign called Grow. Here. is being launched to attract, develop and retain talent in the area. More information to follow in the coming months.

Gateway will host a briefing on occupational assessments for business and education on October 18th at the iMET Center. The event will highlight the importance of technical skill assessments from the National Occupational Competency Testing Institute (NOCTI). A panel of employers and educators that currently use NOCTI assessments will share their stories and successes with attendees. For more information on this event please contact jane Kluchka at kluchkaj@gtc.edu

On August 23 the Horizon Center hosted about 15 Chicago Public School Teachers and their administrators for a Snap-on 525 Multimeter Certification class. The group is going to start issuing NC3/Snap-on certifications within Chicago Public schools and wanted to ensure their instructors were ready to begin this process.

The Apprenticeship Department is excited as our Fall 2016 semester is in full swing! We are happy to see our students and instructors return. We have implemented a new attendance process using Smartsheets this semester. The new process was introduced at the Adjunct Inservice that was held on Saturday, August 27, 2016.

The Apprenticeship Department is growing . Below is a table showing our enrollment and contract information.



Apprenticeship Enrollment

SERVICE	Contracts	Enrollment	CONSTRUCTION	Contracts	Enrollment	INDUSTRIAL	Contracts	Enrollment
Barber	5	3	Electrical	30	26	CNC Machinist	2	2
Barber/Cosmetology	0	30	HVAC	27	29	Maintenance Mechanic	7	7
Cosmetology	39	31	Plumbing	28	36	Maintenance Technician	7	9
Waste Water	2	2	Steamfitter	0	6	Manufacturing Technician	22	23
Unspecified	0	9				Mold Maker	1	3
						Tool & Die	9	11
						Press Set-Up Operator	11	13
TOTAL	46	75	TOTAL	85	97	TOTAL	59	68

	Contracts	Enrollment
Year Total:	190	240

All numbers are from 8/2015 through 8/2016 and include Day and Night classes; enrollment does not include unregistered new contracts

What a busy finish to the presumed end of Summer in Launch Box! Thalia Mendez, Business Resource Specialist, recruited 13 individuals (two returning from 2015) to the Launch Box Business Resource Center as members and provided one-on-one technical assistance to an additional 15 individuals.

Programming in August included a joint venture with our partner the Wisconsin Women’s Business Initiative Corporation (WWBIC), *Strong Women Strong Coffee* networking event just down the hall in the Michigan Room, featuring Lt. Governor, Rebecca Kleefisch. Nine Launch Box members attended and one of the Accelerator participants featured her Gluten Free product as part of the menu.

The following Tuesday members were back in the Michigan Room for the Entrepreneur in Residence Lunch & Learn, *How to Tell Your Story to the Media*, presented by Launch Box member Denise Lockwood, owner/founder, Racine County Eye. 19 fellow

members attended this very informative session. Participation in these Lunch & Learns has doubled since the first one in March.



Twelve applicants were accepted for the Accelerator, ten confirmed their participation and classes will begin September 13th and conclude December 13th.

Four Gateway students applied for the entrepreneurial program, The Commons, Fall cohort, the highest number thus far.

Additional outreach included the Elkhorn Economic Development Alliance, the Burlington Downtown Redevelopment Initiative, and the Water Council. Thalia and Greg Herker met with Pete Spangler, WI Makers, a maker-space in Whitewater. Pete accepted Thalia's invitation to the Lunch & Learn and got a tour of Launch Box.

In August the Fab Lab hosted visits from WyoTech, MIAD, UWM, Wisconsin Makers, South Milwaukee H.S., Kenosha Art museums, Racine arts council, Carthage College, & UW-Parkside. These groups came to learn about how Gateway leverages the Fab Lab in both academics and for the community benefit.

Fab Lab Manager, Greg Herker, was selected to present at Stanford University's School of Education FabLearn conference in October. He will highlight how Gateway leverages the MakerGirl program and assists in disseminating it to other United States Fab Lab Network members.

A new Fab Lab blog for communication with the local art community was launched this month! John Zehren, Fab Lab Technician will be a key contributor of its content.